## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number 0-32501

to

## CYTORI THERAPEUTICS, INC.

(Exact name of Registrant as Specified in Its Charter)

**DELAWARE** 

(State or Other Jurisdiction of Incorporation or Organization)

33-0827593 (I.R.S. Employer Identification No.)

## 3020 CALLAN ROAD, SAN DIEGO, CALIFORNIA

(Address of principal executive offices)

**92121** (Zip Code)

Registrant's telephone number, including area code: (858) 458-0900

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Acc. Large Accelerated Filer o Accelerated Filer o Non-Accelerated Filer  $\boxtimes$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No 🗵

As of April 30, 2006, there were 15,567,038 shares of the registrant's common stock outstanding.

#### CYTORI THERAPEUTICS, INC.

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#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders Cytori Therapeutics, Inc.:

We have reviewed the accompanying consolidated condensed balance sheet of Cytori Therapeutics, Inc. and subsidiaries (the Company) as of March 31, 2006, the related consolidated condensed statements of operations and comprehensive loss and cash flows for the three-month periods ended March 31, 2006 and 2005. These consolidated condensed financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the consolidated condensed financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Cytori Therapeutics, Inc. and subsidiaries as of December 31, 2005, and the related consolidated statements of operations and comprehensive loss, stockholders' deficit, and cash flows for the year then ended (not presented herein); and in our report dated March 24, 2006, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated condensed balance sheet as of December 31, 2005, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Note 1 of the Company's audited financial statements as of December 31, 2005 and for the year then ended discloses that the Company derives a substantial portion of its revenues from a related party. Our auditors' report on those financial statements dated March 24, 2006, includes an explanatory paragraph referring to the matter in note 1 of those consolidated financial statements.

/s/ KPMG LLP

San Diego, California May 12, 2006

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## CYTORI THERAPEUTICS, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (unaudited)

	As	As of March 31, 2006		As of December 31, 2005
Assets				
Current assets:				
Cash and cash equivalents	\$	6,986,000	\$	8,007,000
Short-term investments, available-for-sale		10,253,000		7,838,000
Accounts receivable, net of allowance for doubtful accounts of \$9,000 in 2006 and 2005		468,000		816,000
Inventories, net		223,000		258,000
Receivable, related party		1,515,000		_
Other current assets		812,000		621,000
Total current assets		20,257,000		17,540,000

Property and equipment, net		5,910,000		4,260,000
Investment in joint venture		101,000		_
Other assets		474,000		458,000
Intangibles, net		1,466,000		1,521,000
Goodwill		4,387,000		4,387,000
Total assets	\$	32,595,000	\$	28,166,000
	<u> </u>		_	<u>, , , , , , , , , , , , , , , , , , , </u>
Liabilities and Stockholders' Deficit				
Current liabilities:				
Accounts payable and accrued expenses	\$	5,523,000	\$	6,129,000
Current portion of long-term obligations		960,000		952,000
Total current liabilities		6,483,000		7,081,000
Deferred revenues, related party		29,128,000		17,311,000
Option liabilities		4,856,000		5,331,000
Deferred revenues		2,399,000		2,541,000
Long-term deferred rent		781,000		573,000
Long-term obligations, less current portion		1,337,000		1,558,000
Total liabilities		44,984,000		34,395,000
		, , , , , , , ,		
Commitments and contingencies				
Stockholders' deficit:				
Preferred stock, \$0.001 par value; 5,000,000 shares authorized; -0- shares issued and outstanding in				
2006 and 2005		_		_
Common stock, \$0.001 par value; 95,000,000 shares authorized; 18,436,872 and 18,194,283 shares				
issued and 15,564,038 and 15,321,449 shares outstanding in 2006 and 2005, respectively		18,000		18,000
Additional paid-in capital		83,547,000		82,196,000
Accumulated deficit		(85,469,000)		(78,013,000)
Treasury stock, at cost		(10,414,000)		(10,414,000)
Accumulated other comprehensive loss		(30,000)		(16,000)
Amount due from exercises of stock options		(41,000)		
•			_	
Total stockholders' deficit		(12,389,000)		(6,229,000)
		( , , )		(3, 2,200)
Total liabilities and stockholders' deficit	\$	32,595,000	\$	28,166,000
Total Informed and Stockholders defect	-	2=,222,200	-	

SEE NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

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## CYTORI THERAPEUTICS, INC. CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (UNAUDITED)

	For the Three M	For the Three Months Ended March 31,			
	2006	2005			
Product revenues, related party	\$ 502,00	00 \$ 1,755,000			
Cost of product revenues	454,00	00 745,000			
Gross profit	48,00	1,010,000			
Development revenues:					
Development	825,00	9,000			
Research grant and other	5,00	00 25,000			
	830,00	34,000			
Operating expenses:					
Research and development	5,176,00	00 3,116,000			
Sales and marketing	501,00	00 391,000			
General and administrative	3,216,00	2,066,000			
Change in fair value of option liabilities	(475,00	<u> </u>			
Total operating expenses	8,418,00	5,573,000			
Total operating expenses		3,373,000			
Operating loss	(7,540,00	00) (4,529,000			
Other income (expense):					
Interest income	197,00	00 55,000			

(58,000)

(40,000)

Interest expense

Other expense, net Equity loss from investment in joint venture	 (6,000) (49,000)	(13,000)
Total other income	 84,000	2,000
Net loss	 (7,456,000)	(4,527,000)
Other comprehensive loss – unrealized holding loss	 (14,000)	 _
Comprehensive loss	(7,470,000)	(4,527,000)
Basic and diluted net loss per common share	\$ (0.48)	\$ (0.32)
Basic and diluted weighted average common shares	 15,427,971	 13,954,347

SEE NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

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## CYTORI THERAPEUTICS, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

	 For the Three Mont	hs End	
	 2006		2005
Cash flows from operating activities:			
Net loss	\$ (7,456,000)	\$	(4,527,000
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:			
Depreciation and amortization	508,000		426,000
Increase in allowance for doubtful accounts	´-		9,000
Change in fair value of option liabilities	(475,000)		_
Stock based compensation expense	804,000		_
Equity loss from investment in joint venture	49,000		_
Increases (decreases) in cash caused by changes in operating assets and liabilities:	.5,555		
Accounts receivable	348,000		(806,000
Inventories	35,000		(154,000
Other current assets	(206,000)		250,000
Other earliest assets	(16,000)		(64,000
Accounts payable and accrued expenses	(1,110,000)		50,000
			50,000
Deferred revenues, related party	10,317,000		(0.00)
Deferred revenues	(142,000)		(9,000
Long-term deferred rent	 208,000		_
Net cash provided by (used in) operating activities	 2,864,000		(4,825,000
Cash flows from investing activities:			
Proceeds from sale and maturity of short-term investments	22,218,000		7,564,000
Purchases of short-term investments	(24,647,000)		(4,286,000
Purchases of property and equipment	(1,599,000)		(196,000
Investment in joint venture	 (150,000)		_
Net cash (used in) provided by investing activities	 (4,178,000)		3,082,000
Cash flows from financing activities:			
Principal payments on long-term obligations	(213,000)		(234,000
Proceeds from exercise of employee stock options	506,000		1,000
Trocceds from exercise of employee stock options	 300,000	_	1,000
Net cash provided by (used in) financing activities	 293,000		(233,000
Net decrease in cash and cash equivalents	(1,021,000)		(1,976,000
Cash and cash equivalents at beginning of period	8,007,000		2,840,000
Cash and cash equivalents at end of period	\$ 6,986,000	\$	864,000
Supplemental disclosure of cash flows information:			
Cash paid during period for:			
Interest	\$ 54,000	\$	42,000
Taxes	1,000		7,000
Supplemental schedule of non-cash investing and financing activities:			
Receivable, related party included in deferred revenues, related party	\$ 1,500,000	\$	_
	 _,500,000	-	

#### SEE NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

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# CYTORI THERAPEUTICS, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS MARCH 31, 2006 (UNAUDITED)

#### 1. Basis of Presentation

Our accompanying unaudited consolidated condensed financial statements as of March 31, 2006 and for the three months ended March 31, 2006 and 2005 have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for annual financial statements. Our consolidated condensed balance sheet at December 31, 2005 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of the financial position and results of operations of Cytori Therapeutics, Inc., and our subsidiaries, have been included. Operating results for the three months ended March 31, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006. For further information, refer to our consolidated financial statements for the year ended December 31, 2005 and footnotes thereto which were included in our Annual Report on Form 10-K, dated March 30, 2006.

Certain prior period amounts have been reclassified to conform to current period presentation. Effective January 1, 2006 we have presented the expense related to our stock-based compensation programs in the same lines as we classify cash compensation paid to the recipient employees. See note 4 below for further details.

#### 2. Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions affecting the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates. Estimates and assumptions are reviewed periodically, and the effects of revisions are reflected in the consolidated financial statements in the periods they are determined to be necessary.

Our most significant estimates and critical accounting policies involve revenue recognition, evaluating goodwill for impairment, accounting for product line dispositions, assessing how to report our investment in Olympus-Cytori, Inc., and determining the fair value of stock options and other equity-based compensation

#### 3. Segment Information

On July 11, 2005, we announced the reorganization of our business based on two distinct operating segments – (a) Regenerative cell technology and (b) MacroPore Biosurgery, which manufactures bioresorbable implants. In the past, our resources were managed on a consolidated basis. However, in an effort to better reflect our focus and significant progress in the development of regenerative therapies, we are now evaluating and therefore reporting our financial results in two segments.

Our regenerative cell technology segment is focused on the discovery and development of cell-based therapies for cardiovascular disease, spine and orthopedic conditions, gastrointestinal disorders and new approaches for aesthetic and reconstructive surgery using regenerative cells from adipose tissue, also known as fat tissue. Our MacroPore Biosurgery unit manufactures and distributes the HYDROSORB™ family of FDA-cleared bioresorbable spine and orthopedic implants; it also develops Thin Film bioresorbable implants for sale in Japan through Senko Medical Trading Company ("Senko"), which has exclusive distribution rights to these products in Japan.

We measure the success of each operating segment based on operating results and, additionally, in the case of the regenerative cell technology segment, the achievement of key research objectives. In arriving at our operating results for each segment, we use the same accounting policies as those used for our consolidated company and as described throughout this note. However, segment operating results exclude allocations of company-wide general and administrative costs and changes in fair value of our option liabilities.

Prior year results presented below have been developed on the same basis as the current year figures. For all periods presented, we did not have any intersegment transactions.

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The following tables provide information regarding the performance and assets of our operating segments:

	For the three months ended March 31,		
	 2006	2005	
Revenues:	 		
Regenerative cell technology	\$ 688,000	\$	25,000
MacroPore Biosurgery	644,000		1,764,000
Total Revenues	\$ 1,332,000	\$	1,789,000
Total Revenues	\$ 1,332,000	\$	1,789,0

Segment losses:			
Regenerative cell technology	\$ (4,46	59,000) \$	(2,392,000)
MacroPore Biosurgery	(33	30,000)	(70,000)
General and administrative expenses	(3,21	6,000)	(2,067,000)
Change in fair value of option liabilities	47	75,000	
Total operating loss	\$ (7,54	(0,000)	(4,529,000)

			December 31 2005	
Assets:				
Regenerative cell technology	\$	12,604,000	\$	9,152,000
MacroPore Biosurgery		1,944,000		2,206,000
Corporate assets		18,047,000		16,808,000
Total assets	\$	32,595,000	\$	28,166,000

#### 4. Stock Based Compensation

#### Accounting Policy

On January 1, 2006, we adopted the provisions of Financial Accounting Standards Board Statement No. 123R, "Share-Based Payment" ("SFAS 123R") using the modified prospective transition method. SFAS 123R requires us to measure all share-based payment awards granted after January 1, 2006, including those with employees, at fair value. Under SFAS 123R, the fair value of stock options and other equity-based compensation must be recognized as expense in the statements of operations over the requisite service period of each award.

Beginning January 1, 2006, we have recognized compensation expense under SFAS 123R for the unvested portions of outstanding share-based awards previously granted under the Company's (a) 2004 Equity Incentive Plan and (b) 1997 Stock Option and Stock Purchase Plan, over the periods these awards continue to vest. This compensation expense is recognized based on the fair values and attribution methods that were previously disclosed in our prior period financial statements.

Prior to January 1, 2006, we applied the intrinsic value-based method of accounting for share-based payment transactions with our employees, as prescribed by Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations including Financial Accounting Standards Board ("FASB") Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation-An Interpretation of APB Opinion No. 25". Under the intrinsic value method, compensation expense was recognized only if the current market price of the underlying stock exceeded the exercise price of the share-based payment award as of the measurement date (typically the date of grant). Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation," established accounting and disclosure requirements using a fair value-based method of accounting for stock-based employee compensation plans. As permitted by SFAS 123 and by Statement of Financial Accounting Standards No. 148, "Accounting for Stock-Based Compensation—Transition and Disclosure", we disclosed on a pro forma basis the net income and earnings per share that would have resulted had we adopted SFAS 123 for measurement purposes.

The fair values of the stock-options granted during the three months ended March 31, 2005 were estimated at the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

Expected term	6 years
Risk free interest rate	3.97%
Volatility	81.4%
Dividends	_
Resulting weighted average grant date fair value	\$ 2.28

Had compensation expense been recognized for stock-based compensation plans in accordance with SFAS No. 123, we would have recorded the following net loss and net loss per share amounts for the three months ended March 31, 2005:

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Net loss:	
As reported	\$ (4,527,000)
Add: Employee stock based compensation expense included in reported net	
loss, net of related tax effects	_
Deduct: Total employee stock based compensation expense determined under	
the fair value method for all awards, net of related tax effects	(728,000)
Pro forma	\$ (5,255,000)
Basic and diluted loss per common share:	
As reported	\$ (0.32)
Pro forma	\$ (0.38)

## Stock-Based Compensation Arrangements

During 2004, we adopted the 2004 Equity Incentive Plan (the "2004 Plan"), which provides our employees, directors and consultants the opportunity to purchase our common stock through non-qualified stock options, stock appreciation rights, restricted stock units, or restricted stock and cash awards. The 2004 Plan initially provides for issuance of 3,000,000 shares of our common stock, which number may be cumulatively increased (subject to Board discretion) on an annual basis beginning January 1, 2005, which annual increase shall not exceed 2% of our then outstanding stock.

During 1997, we adopted the 1997 Stock Option and Stock Purchase Plan (the "1997 Plan"), which provides for the direct award or sale of shares and for the grant of incentive stock options ("ISOs") and non-statutory options to employees, directors or consultants. The 1997 Plan, as amended, provides for the issuance of up to 7,000,000 shares of our common stock. The exercise price of ISOs cannot be less than the fair market value of the underlying shares on the date of grant. ISOs can be granted only to employees. Option vesting is determined by the Board of Directors and is generally over a four-year period. Options expire no later than ten years from date of grant.

Generally, awards issued under the 2004 Plan or the 1997 Plan have a contractual term of 10 years. Most awards contain one of the following two vesting provisions:

- 25% of a granted award will vest after one year of service, while an additional 1/48 of the award will vest at the end of each month thereafter for 36 months, or
- 1/48 of the award will vest at the end of each month over a four-year period.

In all instances, we determined that the requisite service period associated with awards granted under either the 2004 Plan or the 1997 Plan is four years.

A summary of activity for the options under the 1997 and 2004 plans for the three months ended March 31, 2006 is as follows:

	Options	Weighted Average ercise Price
Balance as of January 1, 2006	5,784,741	\$ 4.12
Granted	514,600	7.09
Exercised	(240,089)	2.28
Expired	(1,000)	4.96
Cancelled/forfeited	(9,251)	5.74
Balance as of March 31, 2006	6,049,001	\$ 4.44

	Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value
Balance as of March 31, 2006	6,049,001	\$ 4.44	6.52	\$ 28,349,261
Vested and unvested expected to vest at				
March 31, 2006	5,919,731	\$ 4.32	6.47	\$ 28,362,631
Vested and exercisable at March 31, 2006	3,991,244	\$ 4.13	5.26	\$ 20,043,862

In the first quarter of 2005, we granted 760,000 stock options. The total intrinsic value of stock options exercised was \$1,314,717 and \$17,175 for the three months ended March 31, 2006 and 2005, respectively.

The fair value of each outstanding option award for the three months ended March 31, 2006 was estimated on the date of grant using the Black-Scholes-Merton option valuation model based on the following assumptions:

Expected term	6 years
Risk-free interest rate	4.33-4.73%
Volatility	78.9%
Dividend rate	_
Resulting weighted average grant date fair value	\$ 5.01

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The expected term assumption was estimated using the "simplified method", as described in Staff Accounting Bulletin No. 107, Share-Based Payment. This method estimates the expected term of an option based on the average of the vesting period and the contractual term of an option award.

The expected volatility assumption was based on the historical volatility of our common stock since the first day we became publicly traded (August 2000).

The weighted average risk-free interest rate represents interest rate for treasury constant maturities published by the Federal Reserve Board. If the term of available treasury constant maturity instruments is not equal the expected term of an employee option, we use the weighted average of the two Federal Reserve securities closest to the expected term of the employee option.

Dividend yield has been assumed to be zero as (a) we have never declared or paid any dividends and (b) do not currently anticipate paying any cash dividends on our outstanding shares of common stock in the foreseeable future.

The following summarizes the total employee compensation cost recognized in the accompanying financial statements:

		For the three mont	hs ended	March 31,	
		2005			
Total compensation cost for share-based payment arrangements					
recognized in income (net of tax of \$0)	\$	786,000	\$		_
Total compensation cost capitalized as part of the cost of an asset	\$	_	\$		_

As of March 31, 2006, the total compensation cost related to non-vested stock options not yet recognized for all plans presented is approximately \$4,978,000. These costs are expected to be recognized over a weighted average period of 2 years.

In calculating the fair value of option awards granted after January 1, 2006, we, for the most part, used the same methodologies and assumptions employed prior to our adoption of SFAS 123R. For instance, our estimate of expected volatility is based exclusively on our historical volatility, since we have granted options that vest purely based on the passage of time and otherwise meet the criteria to exclusively rely on historical volatility, as set out in Staff Accounting Bulletin No. 107, "Share-based Payment". We did, however, change our policy of attributing the cost of share-based payment awards granted after January 1, 2006 from the "graded vesting approach" to the "straight-line" method. We believe that this change more accurately reflects the manner in which our employees vest in an option award.

Cash received from stock option exercises for the three months ended March 31, 2006 was \$506,000. No income tax benefits have been recorded related to these stock option exercises. SFAS 123R prohibits recognition of tax benefits for exercised stock options until such benefits are realized. As we presently have tax loss carryforwards from prior periods and expect to incur tax losses in 2006, we would not be able to benefit from the deduction for exercised stock options in the current reporting period.

To settle stock option awards that have been exercised, we will issue new shares of our common stock. At March 31, 2006, we have an aggregate of 79,436,000 shares authorized and available to satisfy option exercises under our plans.

Cash used to settle equity instruments granted under share-based payment arrangements amounted to \$0.

Non-Employee Stock Based Compensation

In the first quarter of 2006, we granted 2,500 shares of restricted common stock to a non-employee scientific advisor. Because the shares granted are not subject to additional future vesting or service requirements, the stock based compensation expense of approximately \$18,000 recorded in the first quarter of 2006 constitutes the entire grant-date fair value of this award, and no future period charges will be recorded. The stock is restricted only in that it cannot be sold for a specified period of time. There are no vesting requirements. This scientific advisor will also be receiving cash consideration as services are performed. The fair value of the stock granted was \$7.04 per share based on the market price of our common stock on the date of grant. There were no discounts applied for the effects of the restriction, since the value of the restriction is considered to be de minimis. The entire charge of \$18,000 was reported as a component of research and development expenses.

#### 5. Short-term Investments

We invest excess cash in highly liquid debt instruments of financial institutions and corporations with strong credit ratings and in United States government obligations. We have established guidelines relative to diversification and maturities that maintain

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safety and liquidity. These guidelines are periodically reviewed and modified to take advantage of trends in yields and interest rates.

We evaluate our investments in accordance with the provisions of Statement of Financial Standards ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Based on our intent, our investment policies and our ability to liquidate debt securities, we classify short-term investment securities within current assets. Available-for-sale securities are carried at fair value, with unrealized gains and losses reported as accumulated other comprehensive income (loss) within stockholders' equity. The amortized cost basis of debt securities is periodically adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization is included as a component of interest income or interest expense. The amortized cost basis of securities sold is based on the specific identification method and all such realized gains and losses are recorded as a component within other income (expense). Based on such evaluation, our management has determined that all investment securities (other than those classified as cash equivalents) are properly classified as available-for-sale.

We review the carrying values of our investments and write down such investments to estimated fair value by a charge to the statements of operations when the severity and duration of a decline in the value of an investment is considered to be other than temporary. The cost of securities sold or purchased is recorded on the settlement date.

At March 31, 2006, the excess of carrying cost over the fair value of our short-term investments is immaterial.

## 6. Inventories

Inventories include the cost of material, labor and overhead, and are stated at the lower of average cost, determined on the first-in, first-out (FIFO) method, or market. We periodically evaluate our on-hand stock and make appropriate provisions for any stock deemed as excess or obsolete.

We expense excess manufacturing costs- that is, costs resulting from lower than "normal" production levels. The provisions of SFAS No. 151, "Inventory Costs- an Amendment of ARB No. 43, Chapter 4," were adopted during the first quarter of 2006 and have not had a significant effect on our financial statements.

No inventory provisions were recorded during the first quarter of 2006 or 2005.

## 7. Long-Lived Assets

In accordance with SFAS No. 144, "Accounting for Impairment or Disposal of Long-Lived Assets," we assess certain of our long-lived assets, such as property and equipment and intangible assets other than goodwill, for potential impairment when there is a change in circumstances that indicates carrying values of assets may not be recoverable. Such long-lived assets are deemed to be impaired when the undiscounted cash flows expected to be generated by the asset (or asset group) are less than the asset's carrying amount. Any required impairment loss would be measured as the amount by which the asset's carrying value exceeds its fair value, and would be recorded as a reduction in the carrying value of the related asset and a charge to operating expense. During the three months ended March 31, 2006 and 2005, we had no impairment losses associated with our long-lived assets.

#### 8. Revenue Recognition

**Product Sales** 

We sell our (non-Thin-Film) MacroPore Biosurgery products to Medtronic, Inc. ("Medtronic") under a Distribution Agreement dated January 5, 2000 and amended December 22, 2000 and October 8, 2002, as well as a Development and Supply Agreement dated January 5, 2000 and amended December 22, 2000 and September 30, 2002. These revenues are classified as sales to related party in our statements of operations.

We recognize revenue on product sales to Medtronic only after both (a) the receipt of a purchase order from Medtronic and (b) shipment of ordered products to Medtronic, as title and risk of loss pass upon shipment.

On occasion, we will offer Medtronic extended payment terms. We do not recognize revenues under these arrangements until the payment becomes due or is received, if that occurs earlier. Moreover, we warrant that our products are free from manufacturing defects at the time of shipment. We have recorded a reserve for the estimated costs we may incur under our warranty program (see note 9).

In May 2004, we sold most, but not all, of our intellectual property rights and tangible assets related to our Thin Film product line to MAST Biosurgery AG, a Swiss corporation ("MAST") and a subsidiary of MAST. The net proceeds received initially were recorded as deferred gain on sale of assets (see note 17).

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As part of the sale agreement, we agreed to act as a back-up supplier until MAST could integrate the acquired assets into their own manufacturing operations. Specifically, the back-up supply agreement required us to sell products ordered by MAST at our manufacturing cost. Accordingly, we recognized a portion of the deferred gain as revenues upon the sale of products to MAST under the back-up supply arrangements. The amount of the deferred gain recognized as revenues was equal to the excess of (a) the fair value of products sold, based on historical selling prices of similar products, over (b) our manufacturing cost.

#### License/Distribution Fees

If separable under Emerging Issues Task Force Issue 00-21, "Revenue Arrangements with Multiple Deliverables" ("EITF 00-21"), we recognize any upfront payments received from license/distribution agreements as revenues ratably over the period in which the customer benefits from the license/distribution agreement.

To date, we have not received any upfront license payments that are separable under EITF 00-21. Accordingly, such license revenues have been combined with other elements, such as research and development activities, for purposes of revenue recognition. For instance, we account for the license fees and milestone payments under the Distribution Agreement with Senko as a single unit of accounting. Similarly, we have attributed the upfront fees received under the arrangements with Olympus Corporation ("Olympus") (see note 16) to a combined unit of accounting comprising a license we granted to Olympus-Cytori, Inc. (the "Joint Venture") as well as development services we agreed to perform for this entity.

## Research and Development

We earn revenue for performing tasks under research and development agreements with both commercial enterprises, such as Olympus Corporation and Senko, and governmental agencies like the National Institutes of Health ("NIH"). Revenue earned under development agreements is classified as either research grant or development revenues in our statements of operations, depending on the nature of the arrangement. The costs associated with earning these revenues are typically recorded as research and development expense.

We received a total of \$22,000,000 from Olympus and Olympus-Cytori, Inc. during 2005 in two separate but related transactions (see note 16). Approximately \$4,689,000 of this amount related to common stock that we issued, as well as two options we granted, to Olympus (see note 16 for further details). Moreover, in 2006, we received \$11,000,000 from the Joint Venture upon achieving the CE Mark on the Celution<sup>TM</sup> System. Considering the \$4,689,000 initially allocated to the two options, we recorded upfront fees totaling \$28,311,000 as deferred revenues, related party. In exchange for these proceeds, we agreed to (a) provide Olympus-Cytori, Inc. an exclusive and perpetual license to our therapeutic device technology, including the Celution<sup>TM</sup> System and certain related intellectual property, and (b) perform future development services related to commercializing the Celution<sup>TM</sup> System (see note 16). As noted above, the license and development services are not separable under EITF 00-21. Accordingly, we will recognize the \$28,311,000 allocated to deferred revenues, related party, using a proportional performance methodology- that is, as we complete substantive milestones related to the development component of the combined accounting unit. As of March 31, 2006, we have recognized \$683,000 of the deferred revenues, related party as development revenues. All related development costs are expensed as incurred and are included in research and development expense on the statement of operations.

In the third quarter of 2004, we entered into a Distribution Agreement with Senko. Under this agreement, we granted to Senko an exclusive license to sell and distribute certain Thin Film products in Japan. We have also earned or will be entitled to earn additional payments under the Distribution Agreement based on achieving the following defined research and development milestones:

- In 2004, we received a nonrefundable payment of \$1,250,000 from Senko after filing an initial regulatory application with the Japanese Ministry of Health, Labor and Welfare ("MHLW") related to the Thin Film product line. We initially recorded this payment as deferred revenues of \$1,250,000.
- Upon the achievement of commercialization (i.e., regulatory approval by the MHLW), we will be entitled to an additional nonrefundable payment of \$250,000.

Of the amounts received and deferred, we recognized development revenues of \$142,000 and \$9,000 in the first quarter of 2006 and 2005, respectively, representing the fair value of the completed milestones relative to the fair value of the total efforts expected to be necessary to achieve regulatory approval by the MHLW. As noted above, the license and the milestone components of the Senko Distribution Agreement are accounted for as a single unit of accounting. This single element of \$3,000,000 in fees includes \$1,500,000 which is potentially refundable. We have recognized, and will continue to recognize, the non-contingent fees allocated to this combined deliverable as we complete performance obligations under the Distribution Agreement with Senko. We will not recognize the potentially refundable portion of the fees until the right of refund expires. See note 18 for further details.

Under our agreement with the NIH, we are reimbursed for "qualifying expenditures" related to research on adipose-derived cell therapy for myocardial infarction. To receive funds under the grant arrangement, we are required to (i) demonstrate that we incurred "qualifying expenses," as defined in the grant agreement between the NIH and us, (ii) maintain a system of controls, whereby we can accurately track and report all expenditures related solely to research on Adipose-Derived Cell Therapy for Myocardial Infarction, and (iii) file appropriate forms and follow appropriate protocols established by the NIH. When we are reimbursed for costs incurred under grant arrangements with the NIH, we recognize revenues for the lesser of:

- Qualifying costs incurred (and not previously recognized) to date, plus any allowable grant fees for which we are entitled to funding from the NIH; or,
- The outputs generated to date versus the total outputs expected to be achieved under the research arrangement.

In the three months ended March 31, 2006 and 2005, we recognized NIH grant revenue of \$4,000 and \$23,000 and incurred qualifying costs of \$4,000 and \$22,000.

#### 9. Warranty

We provide a limited warranty under our agreements with our customers for products that fail to comply with product specifications. We have recorded a reserve for estimated costs we may incur under our warranty program.

The following summarizes the movements in our warranty reserve, which is subcategorized under accounts payable and accrued expenses, at March 31, 2006 and 2005:

	J	As of January 1,	c	dditions - harges to expenses	Claims	1	As of March 31,
2006:			<u> </u>		 		
Warranty reserve	\$	155,000	\$	9,000	\$ _	\$	164,000
2005:							
Warranty reserve	\$	102,000	\$	12,000	\$ 	\$	114,000

#### 10. Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income (loss) in the years in which those temporary differences are expected to be recovered or settled. Due to our current loss position and expectations for the foreseeable future, a full valuation allowance was recognized against deferred tax assets.

#### 11. Loss Per Share

We compute loss per share based on the provisions of SFAS No. 128, "Earnings Per Share." Basic per share data is computed by dividing income or loss available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted per share data is computed by dividing net income or loss available to common stockholders by the weighted average number of common shares outstanding during the period increased to include, if dilutive, the number of additional common share equivalents that would have been outstanding if potential common shares had been issued using the treasury stock method. Potential common shares were related entirely to outstanding but unexercised option awards and warrants for all periods presented.

We have excluded all potentially dilutive securities from the calculation of diluted loss per share attributable to common stockholders for the first quarter ended March 31, 2006 and 2005, as their inclusion would be antidilutive. Potentially dilutive common shares excluded from the calculations of diluted loss per share were 5,932,251 and 782,545 for the first quarter of 2006 and 2005, respectively.

Additionally, potential common shares excluded from per share calculations due to exercise prices that exceeded average market values were 2,316,750 and 4,892,243 for the three months ended March 31, 2006 and 2005, respectively. Potential common shares in 2006 include an option to purchase 2,200,000 shares related to the Olympus equity agreement (see note 16).

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## 12. Commitments and Contingencies

We have contractual obligations to make payments on leases of office and manufacturing space as follows:

Years Ending December 31,	Operating Leases		
For the remainder of 2006	\$	1,341,000	
2007		2,086,000	
2008		1,556,000	
2009		1,383,000	
2010		707,000	
Total	\$	7,073,000	

Rent expense for the three months ended March 31, 2006 and 2005 was \$627,000 and \$212,000, respectively. Payments for our Callan Rd. location will commence in June 2006.

On May 24, 2005, we entered into a lease for 91,000 square feet of space located at 3020 and 3030 Callan Road, San Diego, California. The majority of our operations are located in this facility. The agreement bears rent at a rate of \$1.15 per square foot, with annual increases of 3%. The lease term is 57 months, commencing on October 1, 2005 and expiring on June 30, 2010. In addition, we are committed to providing a minimum of \$837,000 in agreed-upon leasehold improvements to the facility, which are not reflected in the table of contractual obligations shown above. As of March 31, 2006, we have made \$3,055,000 in improvements to the facility as a part of our facility retrofits.

We are subject to various claims and contingencies related to legal proceedings. Due to their nature, such legal proceedings involve inherent uncertainties including, but not limited to, court rulings, negotiations between affected parties and governmental actions. Management assesses the probability of loss for such contingencies and accrues a liability and/or discloses the relevant circumstances, as appropriate. Management believes that any liability to us that may arise as a result of currently pending legal proceedings will not have a material adverse effect on our financial condition, liquidity, or results of operations as a whole.

Refer to note 17 for a discussion of our commitments and contingencies related to our arrangements with MAST and Senko.

Refer to note 16 for a discussion of our commitments and contingencies related to our transactions with Olympus, including (a) our obligation to the Joint Venture in future periods and (b) certain put and call rights embedded in the arrangements with Olympus.

Refer to note 13 for a discussion of our commitments and contingencies related to our interactions with the University of California.

#### 13. License Agreement

On October 16, 2001, StemSource, Inc. entered into an exclusive worldwide license agreement with the Regents of the University of California ("UC"), licensing all of UC's rights to certain pending patent applications under prosecution by UC and (in part) by the University of Pittsburgh ("U Pitt"), for the life of these patents, with the right of sublicense. The exclusive license currently relates to an issued patent and various pending applications relating to Adipose Derived Stem Cells. In November 2002, we acquired StemSource, and the license agreement was assigned to us.

The agreement calls for annual payments until such time as we begin commercial sales of any products utilizing the licensed technology. Upon achieving commercial sales we will be required to pay variable royalties based on the net sales of products sold. The royalties are further subject to minimum annual royalties increasing annually with a plateau in the fifth year. In addition, we are obligated to pay certain milestone payments upon achieving any of the following: (a) the filing of an investigational new drug application, (b) applying for marketing approval, or (c) receiving marketing approval. We may also be subject to a substantial change of control payment within sixty days of a change of control transaction.

Additionally, we are obligated to reimburse UC for patent prosecution costs on any patents pending including foreign applications.

Although our power as licensee to successfully use these rights to exclude competitors from the market is untested, we believe that the loss of all rights to this patent could significantly impact our development of the regenerative cell technology and/or commercialization of related products.

The University of Pittsburgh filed a lawsuit in the fourth quarter of 2004, naming all of the inventors who had not assigned their ownership interest in Patent 6,777,231 to U Pitt. It was seeking a determination that its assignors, rather than the University of California's assignors, are the true inventors of U.S. Patent No. 6,777,231. This lawsuit could subject us to significant costs and,

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if U Pitt wins the lawsuit, our license rights to this patent could be nullified or rendered non-exclusive with respect to any third party that might license rights from U Pitt. Accordingly, if U Pitt wins the lawsuit, our regenerative cell strategy could be significantly affected.

We are not named as a party to the lawsuit but our president, Marc Hedrick, is a named individual defendant because he is one of the inventors identified on the patent. We are providing substantial financial and other assistance to the defense of the lawsuit.

In the three months ended March 31, 2006 and 2005, we expensed \$505,000 and \$152,000, respectively, related to this license. These expenses have been classified as general and administrative expense in the accompanying consolidated financial statements. We believe that the amount accrued as of March 31, 2006 is a reasonable estimate of our exposure for the probable expenses for litigation, prosecution, and other expenses related to the license agreement.

#### 14. Long-term Obligations

In 2003, we entered into an Amended Master Security Agreement to provide financing for new equipment purchases.

As of March 31, 2006, the future contractual principal payments, for the remainder of 2006 and subsequent years, on all of our outstanding promissory notes related to the Amended Master Security Agreement are as follows:

 Years Ending December 31,

 Remainder of 2006
 \$ 739,000

 2007
 836,000

 2008
 544,000

 2009
 178,000

 Total
 \$ 2,297,000

## 15. Composition of Certain Financial Statement Captions

As of March 31, 2006 and December 31, 2005, inventories, net, were comprised of the following:

	_	March 31, 2006	December 31, 2005		
Raw materials	\$	199,000	\$	232,000	
Finished goods		24,000		26,000	
	\$	223,000	\$	258,000	

#### **Other Current Assets**

As of March 31, 2006 and December 31, 2005, other current assets were comprised of the following:

	_	March 31, 2006	December 31, 2005		
Prepaid expenses	\$	696,000	\$	506,000	
Accrued interest receivable		63,000		77,000	
Other receivables		53,000		38,000	
	\$	812,000	\$	621,000	

#### Property and Equipment, net

As of March 31, 2006 and December 31, 2005, property and equipment, net, were comprised of the following:

	 March 31, 2006	 December 31, 2005
Manufacturing and development equipment	\$ 4,958,000	\$ 4,681,000
Office and computer equipment	2,834,000	2,682,000
Leasehold improvements	5,033,000	3,359,000
	12,825,000	10,722,000
Less accumulated depreciation and amortization	(6,915,000)	(6,462,000)
	\$ 5,910,000	\$ 4,260,000

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#### **Accounts Payable and Accrued Expenses**

As of March 31, 2006 and December 31, 2005, accounts payable and accrued expenses were comprised of the following:

	 March 31, 2006		December 31, 2005
Accounts payable	\$ 522,000	\$	933,000
Accrued legal fees	1,391,000		975,000
Accrued leasehold improvements	1,304,000		800,000
Accrued vacation	771,000		680,000
Accrued expenses	370,000		543,000
Accrued bonus	228,000		981,000
Accrued payroll	214,000		13,000
Accrued accounting fees	200,000		199,000
Deferred rent expense	195,000		138,000
Warranty reserve (note 9)	164,000		155,000
Accrued studies	164,000		712,000
	\$ 5,523,000	\$	6,129,000

## 16. Transactions with Olympus Corporation

Initial Investment by Olympus Corporation in Cytori

In the second quarter of 2005, we entered into a Common Stock Purchase Agreement (the "Purchase Agreement") with Olympus in which we received \$11,000,000 in cash proceeds.

Under this agreement, we issued 1,100,000 newly issued shares of common stock to Olympus. We reflected the common stock issued to Olympus in our financial statements at the market value of our common stock at the time of the Purchase Agreement (\$2.73 per share, or \$3,003,000 in the aggregate).

In addition, we also granted Olympus an immediately exercisable option to acquire 2,200,000 shares of our common stock on or before December 31, 2006 at \$10 per share. We have accounted for this grant as a liability in accordance with Emerging Issues Task Force Issue No. 00-19, "Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock" because from the date of grant through the expiration, we are required to deliver listed common stock to settle the option shares upon exercise.

At the time we entered into the Purchase Agreement, we estimated the fair value of the option liability to be \$186,000 based on the following assumptions:

- Contractual term of 1.67 years,
- Risk-free interest rate of 3.46%, and
- Estimated share-price volatility of 59.7%

As of March 31, 2006 and December 31, 2005, we re-estimated the fair value of the option liability to be \$3,356,000 and \$3,731,000, respectively, based on the following assumptions:

- Contractual term of 9 months and 1 year,
- Risk-free interest rate of 4.82% and 4.38%, and
- Estimated share-price volatility of 61.7% and 65.1%, respectively.

The decrease in the fair value by \$375,000 for the three months ended March 31, 2006 was recorded in the statements of operations as a component of change in fair value of option liabilities.

The \$11,000,000 in total proceeds we received in the second quarter of 2005 exceeded the sum of (i) the market value of our stock as well as (ii) the fair value of the option at the time we entered into the share purchase agreement. The \$7,811,000 difference between the proceeds received and the fair values of our common stock and option liability is recorded as a component of deferred revenues, related party in the accompanying balance sheet.

As of March 31, 2006, Olympus holds approximately 7.1% of our issued and outstanding shares. If Olympus had chosen to exercise its option on March 31, 2006 to purchase all 2,200,000 shares, it would have possessed 21.2% of our outstanding common stock as of March 31, 2006. Additionally, Olympus has a right, which it has not yet exercised, to designate a director to

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serve on our Board of Directors.

Formation of the Olympus-Cytori Joint Venture

As discussed in note 8 above, on November 4, 2005, we entered into a joint venture and other related agreements (the "Joint Venture Agreements") with Olympus. The Joint Venture is owned equally by Olympus and us.

Under the Joint Venture Agreements:

- Olympus paid \$30,000,000 for its 50% interest in the Joint Venture. Moreover, Olympus simultaneously entered into a License/Joint Development Agreement with the Joint Venture and us to develop a second generation commercial system and manufacturing capabilities.
- We licensed our device technology, including the Celution™ System and certain related intellectual property, to the Joint Venture for use in future generation devices. These devices will process and purify adult stem and regenerative cells residing in adipose (fat) tissue for various therapeutic clinical applications. In exchange for this license, we received a 50% interest in the Joint Venture, as well as an initial \$11,000,000 payment from the Joint Venture; the source of this payment was the \$30,000,000 contributed to the Joint Venture by Olympus. Moreover, upon receipt of a CE mark for the first generation Celution™ System in January 2006, we received an additional \$11,000,000 development milestone payment from the Joint Venture.

As a result of the \$30 million cash contribution to the Joint Venture by Olympus, we realized an immediate appreciation in the carrying value of our interests in the Joint Venture. As a result, we reported accretion of interests in the Joint Venture of \$3,829,000 as a credit directly to additional paid-in capital in the fourth quarter of 2005. This accounting treatment is required by Securities and Exchange Commission Staff Accounting Bulletin No. 51, "Accounting for Sales of Stock by a Subsidiary," which prohibits gains from equity transactions (in this case, the non-cash accretion of the interests held in an investment issuing additional shares to another shareholder) when such entity is a "newly-formed, non-operating entity" or a "research and development stage company."

We have determined that the Joint Venture is a variable interest entity ("VIE") pursuant to FASB Interpretation No. 46 (revised 2003), "Consolidation of Variable Interest Entities - An Interpretation of ARB No. 51" ("FIN 46R"), but that Cytori is not the VIE's primary beneficiary. Accordingly, we have accounted for our interests in the Joint Venture using the equity method of accounting, since we can exert significant influence over the Joint Venture's operations. At March 31, 2006, the carrying value of our investment in the Joint Venture is \$101,000. We are under no obligation to provide additional funding to the Joint Venture, but may choose to do so. In the first quarter of 2006, we and Olympus each contributed \$150,000 to the Joint Venture.

#### Put/Calls and Guarantees

The Shareholders' Agreement between Cytori and Olympus provides that in certain specified circumstances of insolvency or if we experience a change in control, Olympus will have the rights to (i) repurchase our interests in the Joint Venture at the fair value of such interests or (ii) sell its own interests in the Joint Venture to Cytori at the higher of (a) \$22,000,000 or (b) their fair value (the "Put").

As of November 4, 2005, the fair value of the Put was determined to be \$1,500,000. At December 31, 2005 and March 31, 2006, the fair value of the Put was \$1,600,000 and \$1,500,000, respectively. The Put value has been recorded in the caption Option liabilities in the balance sheet. The change in the Put value was recorded in the statements of operations as a component of Change in fair value of option liabilities.

The valuations of the Put were completed by an independent valuation firm using an option pricing theory based simulation analysis (i.e., a Monte Carlo simulation). The valuations are based on assumptions as of the valuation date with regard to the market value of Cytori and the estimated fair value of the Joint Venture, the expected correlation between the values of Cytori and the Joint Venture, the expected volatility of Cytori and the Joint Venture, the bankruptcy recovery rate for Cytori, the bankruptcy threshold for Cytori, the probability of a change of control event for Cytori, and the risk free rate.

The following assumptions were employed in estimating the value of the Put at March 31, 2006 (these assumptions were not materially different from those used in valuing the Put as of November 4, 2005 and December 31, 2005):

- The expected volatilities of Cytori and the Joint Venture were assumed to be 63.2% and 69.1%, respectively,
- The bankruptcy recovery rate for Cytori was assumed to be 21%,
- The bankruptcy threshold for Cytori was assumed to be \$10.78 million,

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- The probability of a change of control event for Cytori was assumed to be 3.04%,
- The expected correlation between fair values of Cytori and the Joint Venture in the future was assumed to be 99%, and
- The risk free rate was assumed to be 4.86%.

The Put has no expiration date. Accordingly, we will continue to recognize a liability for the Put and mark it to market each quarter until it is exercised or until the arrangements with Olympus are amended.

The Joint Venture has exclusive access to our technology for the development, manufacture, and supply of the devices (second generation and beyond) for all therapeutic applications. Once a second generation Celution<sup>TM</sup> System is developed and approved by regulatory agencies, the Joint Venture may sell such systems exclusively to us at a formula-based transfer price; we have retained marketing rights to the second generation devices for all therapeutic applications of adipose stem and regenerative cells.

As part of the various agreements with Olympus, we will be required, following commercialization of the Celution™ System, to provide monthly forecasts to the Joint Venture specifying the quantities of each category of devices that we intend to purchase over a rolling six-month period. Although we are not subject to any minimum purchase requirements, we are obliged to buy a minimum percentage of the products forecasted by us in such reports. Since we can effectively control the number of devices we will agree to purchase and because no commercial devices have yet been developed to trigger the forecast requirement, we estimate that the fair value of this guarantee is de minimis as of March 31, 2006.

#### Exclusive right granted to Olympus

On February 22, 2006, we granted Olympus an exclusive right to negotiate a commercialization collaboration for the use of adipose stem and regenerative cells for a specific therapeutic area outside of cardiovascular disease. In exchange for this right, we received \$1,500,000 from Olympus, which is non-refundable but may be applied towards any definitive commercial collaboration in the future. As part of this agreement, Olympus will conduct market research and pilot clinical studies in collaboration with us over a 12 to 18 month period for the therapeutic area.

The \$1,500,000 was not received until after the first quarter of 2006; therefore, as of March 31, 2006, the \$1,500,000 was received as receivable, related party, with an offsetting credit recorded to deferred revenues, related party. The deferred revenues, related party will be recognized as revenue either (i) in connection with other consideration received as part of a definitive commercial collaboration in the future, or (ii) when the exclusive negotiation period expires.

#### Deferred revenues, related party

As of March 31, 2006, the deferred revenues, related party account primarily consists of the consideration we have received in exchange for future services that we have agreed to perform on behalf of Olympus and the Joint Venture. These services include completing preclinical and clinical studies, product development and seeking regulatory approval for the treatment of various therapeutic conditions with adult stem and regenerative cells residing in adipose (fat) tissue. These services also include providing an exclusive and perpetual license to our device technology, including the Celution™ System and certain related intellectual property.

Pursuant to Emerging Issues Task Force Issue 00-21, "Revenue Arrangements with Multiple Deliverables," we have concluded that the license and development services must be accounted for as a single unit of accounting. Refer to note 8 for a full description of our revenue recognition policy.

## Condensed financial information for the Joint Venture

A summary of the unaudited condensed financial information for the Joint Venture as of March 31, 2006 and December 31, 2005 and for the three months ended March 31, 2006 and for the period from November 4, 2005 (inception) to March 31, 2006 is as follows:

	As of 1	March 31, 2006	As of 1	December 31, 2005 (Inception)
Balance Sheet:				<u> </u>
Assets — cash	\$	299,000	\$	11,000,000
Liabilities- accounts payable		112,000		_
Stockholders' equity		187,000	\$	11,000,000
	\$	299,000	\$	11,000,000
	\$	187,000	\$ \$	

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Statement of Operations:		
Research and development expense	\$ 11,000,000 \$	30,343,000
General and administrative expense	113,000	113,000
Net loss	 (11,113,000) \$	(30,456,000)

#### 17. Gain on Sale of Assets, Thin Film Product Line

In May 2004, we sold most, but not all, of our intellectual property rights and tangible assets related to our Thin Film product line to MAST (see note 18). The carrying value of the assets transferred to MAST prior to disposition totaled \$634,000, and was comprised of the following:

- Finished goods inventory of \$177,000,
- Manufacturing and development equipment of \$217,000, and
- Goodwill of \$240,000.

Under this agreement we were contractually entitled to the following additional consideration (none of this consideration has been recognized in the financial statements):

- \$200,000, payable only upon receipt of 510(k) clearance from the U.S. Food and Drug Administration ("FDA") for a hernia wrap product (thin film combined product); and
- \$2,000,000 on or before the earlier of (i) May 31, 2005, known as the "Settlement Date," or (ii) 15 days after the date upon which MAST has hired a Chief Executive Officer ("CEO"), provided the CEO held that position for at least four months and met other requirements specified in the sale agreement. Note that clause (ii) effectively means that we would not have received payment of \$2,000,000 before May 31, 2005 unless MAST had hired a CEO on or before January 31, 2005 (four months prior to the Settlement Date). Moreover, in the event that MAST had not hired a CEO on or before January 31, 2005, MAST may have (at its sole option and subject to the requirements of the sale agreement) alternatively provided us with a 19% equity interest in the MAST business that is managing the Thin Film assets at May 31, 2005 in lieu of making the \$2,000,000 payment. Our contention was that MAST did in fact hire a CEO on or before January 31, 2005 and, thus, we were entitled to a \$2,000,000 cash payment on or before May 31, 2005.

MAST did not make the payments specified above. Therefore, on June 14, 2005, we initiated arbitration proceedings against MAST, asserting that MAST was in breach of the Asset Purchase Agreement by failing to pay the final \$2,000,000 in purchase price (among other issues). MAST responded asserting its own claims on or about June 23, 2005. MAST's claims included but were not limited to the following allegations: (i) we inadequately transferred know-how to MAST, (ii) we misrepresented the state of the distribution network, (iii) we provided inadequate product instructions to users, and (iv) we failed to adequately train various distributors.

In August 2005, the parties settled the arbitration proceedings and gave mutual releases of all claims, excepting those related to the territory of Japan, and agreed to contractual compromises, the most significant of which is our waiving of the obligation for MAST to either pay the final cash purchase installment of \$2,000,000 or to deliver 19% of its shares. Moreover, if MAST exercises its Purchase Right (see note 18) and Thin Film products are marketed in Japan, MAST would no longer be obliged to share certain gross profits and royalties with us.

In exchange, MAST agreed to supply - at no cost to us- all required product for any necessary clinical study for the territory of Japan and to cooperate in the planning of such study. However, if MAST exercises its Purchase Right or if we enter into a supply agreement with MAST for the territory of Japan, we would be obliged to reimburse MAST for any Thin Film product supplied in connection with the Japanese study at a cost of \$50 per sheet.

As a result of the arbitration settlement, we recognized the remaining deferred gain on sale of assets of \$5,650,000, less \$124,000 of related deferred costs, in the statement of operations in the third quarter of 2005.

## 18. Thin Film Japan Distribution Agreement

In the third quarter of 2004, we entered into a Distribution Agreement with Senko. Under this agreement, we granted to Senko an exclusive license to sell and distribute certain Thin Film products in Japan. Specifically, the license covers Thin Film products with the following indications:

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- Anti-adhesion,
- Soft tissue support, and
- Minimization of the attachment of soft tissues throughout the body.

The Distribution Agreement with Senko commences upon "commercialization". In simplest terms, commercialization occurs when one or more Thin Film product registrations are completed with the MHLW.

Following commercialization, the Distribution Agreement has a duration of five years and is renewable for an additional five years after reaching mutually agreed minimum purchase guarantees.

The Distribution Agreement also provides for us to supply certain products to Senko at fixed prices over the life of the agreement once we have received approval to market these products in Japan. In addition to the product price, Senko will also be obligated to make royalty payments to us of 5% of the sales value of any products Senko sells to its customers during the first three years post-commercialization.

At the inception of this arrangement, we received a \$1,500,000 license fee which was recorded as deferred revenues in 2004. We have also received \$1,250,000 in milestone payments from Senko. See "Revenue Recognition" under note 8 above for our policies with regard to the timing of when these amounts will be recognized as revenues.

As part of the Thin Film sales agreement (see note 17), we granted MAST a right to acquire our Thin Film-related interest in Japan (the "Purchase Right") during the time period and according to the following terms:

- From May 31, 2005 to May 31, 2007, the exercise price of the Purchase Right will be equal to the fair market value of the Japanese business, but in no event will be less than \$3,000,000.
- Moreover, between May 31, 2005 and May 31, 2007, MAST will have a right of first refusal to match the terms of any outside offer to buy our Japanese Thin Film business.

We have agreed to provide back-up supply of products to Senko subject to the terms of the Distribution Agreement in the event that (a) MAST exercises its Purchase Right and (b) MAST materially fails to deliver product to Senko. In this circumstance, Senko would pay any amounts due for purchases of product, as well as make royalty payments directly to us. We would be obliged to remit 5% of the gross margin to MAST on any products sold to Senko. We believe that it is unlikely in practice that this contingency will materialize. Accordingly, we estimate the fair value of this guarantee to be de minimis as of the end of the current reporting period.

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This report contains certain statements that may be deemed "forward-looking statements" within the meaning of United States securities laws. All statements, other than statements of historical fact, that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. Such statements are based upon certain assumptions and assessments made by our management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. The forward-looking statements included in this report are also subject to a number of material risks and uncertainties, including but not limited to the risks described under the "Risk Factors" section in Part II below.

We encourage you to read those descriptions carefully. We caution you not to place undue reliance on the forward-looking statements contained in this report. These statements, like all statements in this report, speak only as of the date of this report (unless an earlier date is indicated) and we undertake no obligation to update or revise the statements except as required by law. Such forward-looking statements are not guarantees of future performance and actual results will likely differ, perhaps materially, from those suggested by such forward-looking statements.

## Overview

Cytori Therapeutics, Inc. is a biotechnology company that specializes in the discovery and development of regenerative medicine therapies for cardiovascular disease, gastrointestinal disorders, spine and orthopedic repair, and aesthetic and reconstructive surgery. Our primary focus is to advance adipose-derived stem and regenerative cell therapies into and through clinical trials and commercialize these therapies with an innovative cell processing device called the Celution $^{TM}$  System. This system automates the complex procedure for extracting and concentrating a patient's stem and regenerative cells from his/her own adipose tissue at the bedside in about an hour.

The commercial version of the Celution™ System will be manufactured and serviced through the Olympus-Cytori Joint Venture that we established in November 2005. We will be the sole customer of the Joint Venture and we currently own all distribution rights of the Celution™ System into hospitals and clinics for all potential therapeutic applications into hospitals and clinics.

During the first quarter of 2006, we began production of the first generation Celution $^{TM}$  System, which we independently developed and will use primarily to conduct human clinical studies on adipose stem and regenerative cells. By the end of the first quarter, we established the infrastructure and capacity to manufacture these systems and their related one-time use cartridges at a rate that enable us to supply clinical trial centers. While we are conducting these studies, the Olympus-Cytori Joint Venture will design and engineer the commercial version and make related preparations for scale-up manufacturing and servicing.

In January 2006, we received regulatory clearance on the clinical trial version of our Celution™ System in Europe (CE Mark). With this approval, we will initiate clinical studies to seek reimbursement and claims expansion so that we may market the device for specific therapeutic applications. During 2006, we expect to begin a clinical study using adipose stem and regenerative cells as a treatment for cardiovascular disease. In preparation for this study, and subsequent studies we expect to conduct in the U.S., we formed a cardiovascular clinical advisory board comprised of expert cardiologists as well as cardiac imaging specialists. This board will help guide our design and execution of these planned clinical studies.

Additionally, we will consider providing the Celution $^{TM}$  System to clinical researchers in Europe and Asia who have expressed interest in utilizing the device for clinical research in select therapeutic areas and who have been granted approval by their hospitals' institutional review boards. This will broaden the medical community's understanding of adipose stem and regenerative cells and help explore the specific therapeutic areas that may be addressed with this technology.

After the end of the first quarter, an investigator-initiated study was approved in Japan at Kyushu Central Hospital in Fukuoka, Japan to investigate the use of adipose stem and regenerative cells in breast reconstruction following a partial mastectomy. This application could serve as an alternative to a synthetic implant or a complicated surgical procedure. We are evaluating proposals from other researchers at this time in Europe and Japan to whom we expect to provide Celution<sup>TM</sup> Systems to select centers sometime this year.

During and after the end of the first quarter, we reported additional data on an important preclinical study evaluating the use of adipose stem and regenerative cells for treating heart attacks in a model that approximated a true clinical setting. The findings found that treatment with adipose stem and regenerative cells beneficially increased capillary density, thereby improving blood flow to the heart. In addition, we observed an increase in wall thickness and evidence that stem and regenerative cells may reduce the incidence of arrhythmias following a heart attack.

Additionally, after the end of the quarter, we reported results demonstrating that adipose-derived stem and regenerative cells

improved heart function in chronic ischemia, a form of coronary artery disease, in a preclinical study. The findings showed that adipose stem and regenerative cells resulted in improvement of key heart measurements compared to a control group including ejection fraction and wall thickness as well as a corresponding decrease in the amount of dead scar tissue. These results will support the design of our cardiac clinical studies.

To broaden and accelerate our research and development efforts, we are seeking research collaborations and commercialization partnerships with pharmaceutical, medical device or biotechnology companies.

In the first quarter, we granted Olympus Corporation ("Olympus") an exclusive option to negotiate the rights to distribute the Celution™ System and related one-time use cartridges for a therapeutic application outside of cardiovascular disease. In exchange for this right, we received \$1,500,000 from Olympus subsequent to the end of the first quarter of 2006. As part of the deal, Olympus will conduct market research and pilot clinical studies in collaboration with us over a 12 to 18 month period. Also during the first quarter, we received an \$11,000,000 milestone payment from the Joint Venture as a result of achieving the CE Mark on the Celution™ System.

At present, we derive the majority of our product revenues from our MacroPore Biosurgery unit, which develops and manufactures innovative bioresorbable surgical implants. Potential cash flows, if any, from MacroPore Biosurgery may be used to support our development of adipose stem and regenerative cell therapies.

MacroPore Biosurgery manufactures the HYDROSORB<sup>TM</sup> family of FDA-cleared bioresorbable spine and orthopedic implants, which are distributed worldwide exclusively through Medtronic, Inc. ("Medtronic"). The prospects for this business are uncertain and rest largely upon Medtronic's efforts and intentions. Additionally, MacroPore Biosurgery is developing our Thin Film bioresorbable implants for sale in Japan exclusively through Senko Medical Trading Co. ("Senko"), which owns distribution rights exclusively for Japan. This product line is currently under regulatory review by the Japanese Ministry of Health, Labour and Welfare. Accordingly, there have not been any sales of Thin Film product to Senko.

The research and development of our adipose stem and regenerative cell therapies has been, and will continue to be, very costly. We anticipate expanding our research and development expenses to fund clinical trial costs, preclinical research, and general and administrative activities. As a result, we expect to continue incurring losses for the foreseeable future. Before we begin to realize appreciable product revenues from the Celution™ System, and ultimately achieve consistent profitability on a quarterly and annual basis, we believe we will first need to successfully conduct controlled, randomized clinical trials in specific therapeutic areas to demonstrate the benefits of using adipose stem and regenerative cells.

We believe our research and development expenses will continue to increase should we advance more products into and through clinical trials. We plan to fund this research and development predominantly from our existing cash reserves; potential issuances of our equity, including Olympus' option to purchase up to 2.2 million shares of our common stock at \$10.00 per share; potential cash flows from MacroPore Biosurgery product sales; and payments, if any, related to potential partnerships or product line divestitures that we are currently considering.

Since 2002, we have divested or partnered two product families from our MacroPore Biosurgery unit, resulting in over \$30 million of cash inflow. We are actively pursuing several potential transactions related to the remaining product families with this business unit and believe such transactions, if completed, will result in further cash inflow.

### **Transactions with Olympus**

During 2005, we entered into a number of strategic and collaboration arrangements with Olympus. In the second quarter of 2005, Olympus purchased 1,100,000 shares of our common stock. In addition, we granted Olympus an option to purchase up to 2,200,000 additional shares of common stock at \$10.00 per share; this option expires December 31, 2006. Olympus was also given a right to nominate one of our Directors, but has not yet exercised this right. We received \$11,000,000 from Olympus upon signing this agreement.

On November 4, 2005, we formed a joint venture with Olympus called Olympus-Cytori, Inc. ("the Joint Venture"). We received \$11,000,000 in cash from the Joint Venture, the source of which was from Olympus' initial investment in the entity.

The Joint Venture will develop and manufacture future generation devices (based on our existing Celution™ System) that will process and purify adult stem and regenerative cells residing in adipose tissue, also known as fat. The Joint Venture alliance creates synergies between two companies that share the same vision for regenerative medicine. Olympus, as a worldwide leader in the development of innovative medical products, will contribute its expertise in engineering, manufacturing and servicing of sophisticated devices. In parallel, Cytori will increase its focus on the development of therapeutic applications for adipose stem and regenerative cells for multiple large markets. Together, this alignment enables the creation of a premier brand of devices for regenerative medicine to be sold by Cytori.

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As a result of the various arrangements with Olympus, we received \$22,000,000 in cash during 2005. We also received an additional \$11,000,000 milestone payment in January 2006 after obtaining a CE Mark for the first generation Celution™ System. We may possibly receive even more cash proceeds if Olympus decides to exercise its option to purchase 2,200,000 shares of Cytori common stock at an exercise price of \$10.00 per share.

We plan to use the \$33,000,000 in cash proceeds received to fund the development activities that are necessary to support the commercialization of future generation devices based on our Celution<sup>TM</sup> System. These development activities include performing preclinical and clinical trials, seeking regulatory approval, and performing product development related to therapeutic applications for adipose stem and regenerative cells for multiple large markets.

The joint venture arrangement with Olympus provides Cytori with a source of revenue in near- and medium- term. On March 31, 2006, we recorded \$28,311,000 as deferred revenues, related party, a liability account, in the consolidated balance sheet.

This balance sheet account represents unearned payments for future services that we have agreed to perform on behalf of the Joint Venture. As we complete our future service obligations, we will recognize income (using a proportional performance methodology) and reduce the deferred revenues, related party account. Specifically, we expect to recognize the \$28,311,000 as revenue from 2006 through 2009. The exact timing of when amounts will be reported as development revenue will depend on internal factors (for instance, our ability to complete the service obligations we have agreed to perform) as well as

external considerations, including obtaining the necessary regulatory approvals for various therapeutic applications related to the Celution™ System. In the first quarter of 2006, we recognized \$683,000 of the deferred revenues, related party as development revenues.

As part of the various agreements with Olympus, we will be required, following commercialization of the Celution<sup>TM</sup> System, to provide monthly forecasts to the Joint Venture specifying the quantities of each category of devices that we intend to purchase over a rolling six-month period. Although we are not subject to any minimum purchase requirements, we are obliged to buy a minimum percentage of the products forecasted by us in such reports. Since we can effectively control the number of devices we will agree to purchase and because no commercial devices have yet been developed to trigger the forecast requirement, we estimate that the fair value of this guarantee is de minimis as of March 31, 2006 and therefore no amounts related to this guarantee are reflected on the statement of financial position.

In certain specified circumstances of insolvency or if we experience a change in control, Olympus will have the rights to (i) repurchase our interests in the joint venture at the fair value of such interests or (ii) sell its own interests in the joint venture to Cytori at the higher of (a) \$22,000,000 or (b) their fair value (the "Put"). These put and call rights are contingent on events that are unlikely to occur. Nonetheless, accepted valuation techniques suggest that the put right has a value of approximately \$1,500,000 as of March 31, 2006. This value has been recorded as a component of Option liabilities in our balance sheet. Note that the put right is perpetual. Accordingly, we will continue to recognize a liability for the Put and mark it to market each quarter until it is exercised or until the arrangements with Olympus are amended.

We determined that the Joint Venture is a variable interest entity ("VIE") under FASB Interpretation No. 46 (revised 2003), "Consolidation of Variable Interest Entities - An Interpretation of ARB No. 51" ("FIN 46R"), but that we are not the Joint Venture's primary beneficiary. Accordingly, we have accounted for our interests in the Joint Venture using the equity method of accounting, since we can exert significant influence over the Joint Venture's operations.

On February 22, 2006, we granted Olympus an exclusive right to negotiate a commercialization collaboration for the use of adipose stem and regenerative cells for a specific therapeutic area outside of cardiovascular disease. In exchange for this right, we will receive \$1,500,000 from Olympus, which is non-refundable but may be applied towards any definitive commercial collaboration in the future. As part of this agreement, Olympus will conduct market research and pilot clinical studies in collaboration with us over a 12 to 18 month period for the therapeutic area. As of March 31, 2006, the \$1,500,000 was recorded as receivable, related party, with an offsetting credit recorded to deferred revenues, related party. The deferred revenues, related party will be recognized as revenue either (i) in connection with other consideration received as part of a definitive commercial collaboration in the future, or (ii) when the exclusive negotiation period expires.

#### Thin Film Japan Distribution Agreement

Even after consummation of the 2004 Thin Film asset sale to MAST, we retained all rights to Thin Film business in Japan (subject to a purchase option of MAST, as described later below), and we received back from MAST a license of all rights to Thin Film technologies in the:

- Spinal field, exclusive at least until 2012, and
- Field of regenerative medicine, non-exclusive on a perpetual basis.

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In the third quarter of 2004, we entered into a Distribution Agreement with Senko. Under this agreement, we granted to Senko an exclusive license to sell and distribute certain Thin Film products in Japan. Specifically, the license covers Thin Film products with the following indications:

- Anti-adhesion,
- · Soft tissue support, and
- Minimization of the attachment of soft tissues throughout the body.

The Distribution Agreement with Senko commences upon "commercialization." In simplest terms, commercialization occurs when one or more Thin Film product registrations are completed with the Japanese Ministry of Health, Labour and Welfare ("MHLW").

Following commercialization, the Distribution Agreement has a duration of five years and is renewable for an additional five years after reaching mutually agreed minimum purchase guarantees.

We received a \$1,500,000 upfront license fee from Senko. We have recorded the \$1,500,000 received as a component of deferred revenues in the accompanying balance sheet. Half of the license fee is refundable if the parties agree commercialization is not achievable and a proportional amount is refundable if we terminate the arrangement, other than for material breach by Senko, before three years post-commercialization.

Under the Distribution Agreement, we will also be entitled to earn additional payments from Senko based on achieving defined milestones. On September 28, 2004, we notified Senko of completion of the initial regulatory application to the MHLW for the Thin Film product. As a result, we became entitled to a nonrefundable payment of \$1,250,000, which we received in October 2004 and recorded as a component of deferred revenues.

We have recognized development revenues of \$142,000 and \$51,000, respectively, for the three months ended March 31, 2006 and 2005. Refer to the *Critical Accounting Policies and Significant Estimates* section of this discussion for further details regarding our revenue recognition policies related to the Senko Distribution Agreement.

The previously described sale agreement granted MAST a "Purchase Right" to acquire, at any time before May 31, 2007, our Thin Film-related interests and rights for Japan. If MAST chooses to exercise the Purchase Right between now and May 31, 2007, the exercise price of the Purchase Right will be equal to the fair market value of the Japanese business, but in no event will be less than \$3,000,000. Moreover, until May 31, 2007, MAST has a right of first refusal to match the terms of any outside offer to buy our Japanese Thin Film business.

If MAST exercises the Purchase Right, we both may become obligated to reimburse each other for certain costs we have respectively incurred or will incur related to product development and protection of intellectual property rights in Japan.

#### **Stock Based Compensation**

In January 2006, we adopted Financial Accounting Standards Board Statement No. 123R, Share-Based Payment ("SFAS 123R"). SFAS 123R requires us to measure all share-based payment awards granted after, or that were unvested as of, January 1, 2006 at fair value.

We adopted SFAS 123R using the modified prospective method of transition. Accordingly, we have recognized employee stock-based compensation expense of \$786,000 for the three months ended March 31, 2006, but reported no comparable charge for the three months ended March 31, 2005. Specifically, we recorded compensation expense for:

- Awards granted after January 1, 2006, and
- The unvested portion of previously granted awards outstanding at the date of adoption.

Awards granted prior to our implementation of SFAS 123R were accounted for under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related Interpretations. No stock-based employee compensation cost is reflected in net loss in the accompanying statement of operations for the three months ended March 31, 2005, as all options granted had exercise prices equal to the market value of the underlying common stock on the date of grant.

As of March 31, 2006, the total compensation cost related to non-vested stock options not yet recognized for all plans presented is approximately \$4,978,000. These costs are expected to be recognized over a weighted average period of 2 years.

In calculating the fair value of option awards granted after January 1, 2006, we, for the most part, used the same methodologies and assumptions employed prior to our adoption of SFAS 123R. For instance, our estimate of expected volatility is based exclusively

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on our historical volatility, since we have granted options that vest purely based on the passage of time and otherwise meet the criteria to exclusively rely on historical volatility, as set out in Staff Accounting Bulletin No. 107, "Share-Based Payment". We did, however, change our policy of attributing the cost of share-based payment awards granted after January 1, 2006 from the "graded vesting approach" to the "straight-line" method. We believe that this change more accurately reflects the manner in which our employees vest in an option award.

Since the adoption of SFAS 123R, we have not in any way modified previously granted share-based payment awards, nor have we made any changes to the types of awards we have historically granted to our employees.

#### **Results of Operations**

#### Product revenues

Product revenues relate to our MacroPore Biosurgery segment and include revenues from our spine and orthopedic products. The following table summarizes the components for the three months ended March 31, 2006 and 2005:

		Fo	r the Three Mont	hs En	ded March 31,	
	 2006		2005		\$ Differences	% Differences
Spine and orthopedics products	\$ 502,000	\$	1,755,000	\$	(1,253,000)	(71.4)%
% attributable to Medtronic	100%		100%	, <u> </u>		

Spine and orthopedic product revenues represent sales of bioresorbable implants used in spine and orthopedic surgical procedures. These revenues were primarily related to orders during the three months ended March 31, 2006 for our radiographically identifiable Spine System products, marketed under the name MYSTIQUE<sup>TM</sup>, which Medtronic, our sole distributor of spine and orthopedic products, launched in the third quarter of 2005. This product represents the latest design addition to our family of HYDROSORB<sup>TM</sup> products. Revenues in the first quarter of 2005 were dominated by pre-launch stocking orders for our MYSTIQUE<sup>TM</sup> products. Subsequent to product launch in the third quarter of 2005, Medtronic's stocking requirements have been substantially met, and therefore production and sales have declined in the first quarter of 2006.

Note that Medtronic owns approximately 6.4% of our outstanding common stock as of March 31, 2006.

The future: We sell our spine and orthopedic products exclusively to Medtronic at fixed selling prices that are subject to adjustment biannually (based on Medtronic's selling prices to its customers). Our revenue from this product line is dependent upon the market's adoption of our technology, which is largely dependent upon Medtronic's marketing efforts and pricing strategies. To increase our revenues from spine and orthopedic products, we depend largely on Medtronic's ability and commitment to build and expand HYDROSORB™ market share. We currently anticipate additional orders for the MYSTIQUE™ portion of the HYDROSORB™ product line during the remainder of 2006. We have, however, been disappointed in the past by Medtronic's level of effort in marketing our products. It is unlikely that we will see significant sales of the current non-MYSTIQUE™ products in the future, and our visibility of the size and timing of MYSTIQUE™ orders is limited.

We expect all product revenues to be attributable to Medtronic now that domestic Thin Film revenues have ceased, although this may change when commercialization of the Thin Film products in Japan occurs and we begin Thin Film shipments to Senko.

#### Cost of product revenues

Cost of product revenues relates to our MacroPore Biosurgery segment and includes material, manufacturing labor, overhead costs and an inventory provision. The following table summarizes the components of our cost of revenues for the three months ended March 31, 2006 and 2005:

		For the three months ended March 31,										
	2006					\$ and % Differences	% Differences					
Cost of product revenues	\$	454,000	\$	745,000	\$	(291,000)	(39.1)%					

MacroPore Biosurgery:

 As our product revenues are currently generated only through sales of bioresorbable products, cost of revenues is related only to our MacroPore Biosurgery segment.

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- Cost of product revenues, as a percent of product revenues increased by 112.7% for the three months ended March 31, 2006 compared to the same period in 2005. The change for the three months ended March 31, 2006 as compared to the same period in 2005 was due primarily to amounts of fixed labor and overhead costs as applied to product revenues in the period. As MacroPore Biosurgery revenues have declined, gross margins have been negatively affected by fixed costs.
- Excess manufacturing costs that is, costs resulting from lower than "normal" production levels expensed during the three months ended March 31, 2006 were \$321,000 as compared to \$102,000 in the same period in 2005.
- Cost of product revenues in 2006 includes approximately \$26,000 of stock based compensation expense. For further details, see stock based compensation discussion below.

The future. The deterioration of Medtronic orders for HYDROSORB™ products other than MYSTIQUE™, deprives us of economies of scale and will negatively impact our margins until other sources of revenue grow large enough to compensate for the lost revenue. If demand for our MYSTIQUE™ products does not increase substantially during the remainder of 2006, we will continue to incur excess manufacturing costs similar to amounts we recorded in the first quarter of 2006.

#### Development revenues

The following table summarizes the components of our development revenues for the three months ended March 31, 2006 and 2005:

	For the three months ended March 31,										
	2006		2005		Differences	% Differences					
Regenerative cell technology:	_	<u> </u>	_			_					
Development (Olympus)	\$ 683,000	\$	_	\$	683,000	_					
Research grant (NIH)	4,000		23,000		(19,000)	(82.6)%					
Regenerative cell storage services	1,000		2,000		(1,000)	(50.0)%					
Total regenerative cell technology	 688,000		25,000		663,000	2,652.0%					
	 	-									
MacroPore Biosurgery:											
Development (Senko)	142,000		9,000		133,000	1,477.8%					
Total development revenues	\$ 830,000	\$	34,000	\$	796,000	2,341.2%					

#### Regenerative cell technology:

- We recognize deferred revenues, related party, as development revenue when certain performance obligations are met. During the first quarter of 2006, we recognized \$683,000 of revenue associated with our arrangements with Olympus resulting from the completion of a pre-clinical study and obtaining a CE mark for the first generation Celution™ System.
- The research grant revenue relates to our agreement with the National Institutes of Health ("NIH"). Under this arrangement, the NIH reimburses us for "qualifying expenditures" related to research on Adipose-Derived Cell Therapy for Myocardial Infarction. To receive funds under the grant arrangement, we are required to (i) demonstrate that we incurred "qualifying expenses," as defined in the grant agreement between the NIH and us, (ii) maintain a system of controls, whereby we can accurately track and report all expenditures related solely to research on Adipose-Derived Cell Therapy for Myocardial Infarction, and (iii) file appropriate forms and follow appropriate protocols established by the NIH.

Our policy is to recognize revenues under the NIH grant arrangement as the lesser of (i) qualifying costs incurred (and not previously recognized), plus our allowable grant fees for which we are entitled to funding or (ii) the amount determined by comparing the outputs generated to date versus the total outputs expected to be achieved under the research arrangement.

During the three months ended March 31, 2006, we incurred \$4,000 in qualifying expenditures. During the three months ended March 31, 2005, we incurred \$22,000 of costs. We recorded a total of \$4,000 and \$23,000 in revenues for the three months ended March 31, 2006 and 2005, respectively, which include allowable grant fees as well as cost reimbursements.

MacroPore Biosurgery:

Under a Distribution Agreement with Senko we are entitled to earn payments based on achieving the following defined milestones:

• Upon notifying Senko of completion of the initial regulatory application to the MHLW for the Thin Film product, we were entitled to a nonrefundable payment of \$1,250,000. We so notified Senko on September 28, 2004, received payment in October of 2004, and recorded deferred revenues. As of March 31, 2006, of the amount deferred, we have recognized development revenues of \$351,000 (\$142,000 in 2006, \$51,000 in 2005, and \$158,000 in 2004).

• Under this agreement, we also received a \$1,500,000 license fee that was recorded as a component of deferred revenues in the accompanying balance sheet. We are also entitled to a nonrefundable payment of \$250,000 once we achieve commercialization. Because the \$1,500,000 in license fees are potentially refundable, such amounts will not be recognized as revenues until the refund rights expire. Specifically, half of the license fee is refundable if the parties agree commercialization is not achievable and a proportional amount is refundable if we terminate the arrangement, other than for material breach by Senko, before three years post-commercialization.

The future: We expect that revenues from our regenerative cell technology segment will increase significantly during the remainder of 2006. This is because we expect to be able to recognize a greater portion of the deferred revenues, related party account associated with our arrangements with Olympus. Specifically, we anticipate completing four pre-clinical studies and certain phases of our product development performance obligations during the remainder of 2006. If we are successful in completing these activities, we will recognize approximately \$3,159,000 in revenues in 2006. The exact timing of when amounts will be reported in revenue will depend on internal factors (for instance, our ability to complete the service obligations we have agreed to perform) as well as external considerations, including obtaining the necessary regulatory approvals for various therapeutic applications related to the Celution<sup>TM</sup> System.

We are entitled to receive up to \$850,000 in grants related to Adipose-Derived Cell Therapy for Myocardial Infarction as defined by the NIH grant agreement for Phase II research. As of March 31, 2006, we have received and recognized \$544,000 of such funding. We expect to incur additional "qualifying expenses" of \$306,000 during 2006. Subject to satisfactory progress toward meeting the goals and objectives of our grant application, we expect to recognize any remaining grant revenues during 2006.

We will continue to recognize revenue from the development work we are performing on behalf of Senko, based on the relative fair value of the milestones completed to the total efforts expected to be necessary to obtain regulatory clearance with the MHLW. Obtaining regulatory clearance with the MHLW for initial commercialization is expected in 2006. Accordingly, we expect to recognize approximately \$1,291,000 (consisting of \$1,041,000 in deferred revenues plus a non-refundable payment of \$250,000 to be received upon commercialization) in revenues associated with this milestone arrangement in 2006. Moreover, we expect to recognize \$500,000 per annum associated with deferred Senko license fees over a three-year period following commercialization as the refund rights associated with the license payment expire.

#### Research and development expenses

Research and development expenses include costs associated with the design, development, testing and enhancement of our products, regulatory fees, the purchase of laboratory supplies, pre-clinical studies, and in 2006, clinical studies. The following table summarizes the components of our research and development expenses for the three months ended March 31, 2006 and 2005:

	For the three months ended March 31,									
		2006		2005		\$ Differences	% Differences			
Regenerative cell technology:										
Regenerative cell technology	\$	3,067,000	\$	2,396,000	\$	671,000	28.0%			
Joint Venture		1,353,000		_		1,353,000	_			
Research grants (NIH)		69,000		22,000		47,000	213.6%			
Stock based compensation		279,000		_		279,000	_			
Total regenerative cell technology		4,768,000		2,418,000		2,350,000	97.2%			
MacroPore Biosurgery:										
Bioresorbable polymer implants		317,000		661,000		(344,000)	(52.0)%			
Development milestone-Senko		78,000		37,000		41,000	110.8%			
Stock based compensation		13,000		_		13,000	_			
Total MacroPore Biosurgery		408,000		698,000		(290,000)	(41.5)%			
Total research and development expenses	\$	5,176,000	\$	3,116,000	\$	2,060,000	66.1%			

### Regenerative cell technology:

• Regenerative cell technology expenses relate to the development of a technology platform that involves using adipose (fat) tissue as a source for autologous regenerative cells for therapeutic applications. The increases in regenerative cell technology expenses from the three months ended March 31, 2006 as compared to the same period in 2005 resulted primarily from the hiring of additional researchers, engineers and support staff. We incurred an additional \$391,000 in labor-related expenses, including benefits, during the three months ended March 31, 2006 as compared with the same period in 2005. Professional services expense decreased by \$67,000 for the three months ended March 31, 2006 as compared to the same period in 2005. Rent and utilities expense increased \$364,000 in the first quarter of 2006 as compared to 2005 due to the addition of our new facility. Other supplies decreased by \$35,000 during the three months ended March 31, 2006 as compared to 2005. The majority of the remainder of the increases as compared with the first quarter of 2005 related to increases of miscellaneous expenses of \$18,000 during the three months ended March 31, 2006.

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- Expenditures related to the Joint Venture with Olympus include costs that are necessary to support the commercialization of future generation devices based on our Celution™ System. These development activities include performing pre-clinical and clinical studies, seeking regulatory approval, and performing product development related to therapeutic applications for adipose stem and regenerative cells for multiple large markets. For the three months ended March 31, 2006, costs associated with the development of the device were \$1,353,000. These expenses were composed of \$699,000 in labor and related benefits, \$358,000 in consulting and other professional services, \$225,000 in supplies and \$71,000 in other miscellaneous expense. There were no comparable expenditures in the three months ended March 31, 2005.
- In 2004, we entered into an agreement with the NIH to reimburse us for up to \$950,000 (Phase I \$100,000 and Phase II \$850,000) in "qualifying expenditures" related to research on Adipose-Derived Cell Therapy for Myocardial Infarction. For the three months ended March 31, 2006, we incurred \$69,000 of direct expenses relating entirely to Phase II (\$65,000 of which were not reimbursed). To date, we have incurred \$339,000 of direct expenses (\$17,000 of which were not reimbursed) relating to both Phases I and II of the agreement.

Stock based compensation in 2006 for the regenerative cell technology segment of research and development was \$279,000. See stock based compensation discussion below for more details.

#### MacroPore Biosurgery:

- Our bioresorbable polymer surgical implants platform technology is used for development of spine and orthopedic products. The decrease in research and development costs associated with bioresorbable polymer implants in the first quarter of 2006 as compared with the same period in 2005 was due to our shift in focus to our regenerative cell technology segment. For example, labor and related benefits expense decreased by \$192,000 for the three months ended March 31, 2006 as compared to the same period in 2005. This was due to a redistribution of labor resources from one segment to the other.
- Under a Distribution Agreement with Senko we are responsible for the completion of the initial regulatory application to the MHLW and commercialization of the Thin Film product line in Japan. Commercialization occurs when one or more Thin Film product registrations are completed with the MHLW. During the three months ended March 31, 2006 and 2005, we incurred \$78,000 and \$37,000 of expenses related to this regulatory and registration process.
- Stock based compensation in 2006 for the MacroPore Biosurgery segment of research and development was \$13,000. See stock based compensation discussion below for more details.

The future. Our strategy is to continue to increase our research and development efforts in the regenerative cell field and we anticipate expenditures in this area of research to be approximately \$20,000,000 to \$22,000,000 in the year 2006. We are researching therapies for spine and orthopedic conditions, gastrointestinal disorders and new approaches for aesthetic and reconstructive surgery. The expenditures will primarily relate to developing therapeutic applications and conducting preclinical and clinical studies on adipose-derived stem and regenerative cells.

We were successful with Phase I of the NIH research on Adipose-Derived Cell Therapy for Myocardial Infarction. Therefore, we were awarded Phase II of the NIH research grant. We expect approximately \$306,000 of additional qualifying research expenses to be incurred related to Phase II of this project during the remainder of 2006.

We expect that our current research and development expenditures in the bioresorbable platform technology will continue to be significantly less than our regenerative cell business expenditures. However, we will continue to invest in product development for biomaterial/polymer products to develop our pipeline of new and next generation spine and orthopedic products. We anticipate expenditures in this area of research to be approximately \$1,000,000 for the year 2006.

#### Sales and marketing expenses

Sales and marketing expenses include costs of marketing personnel, tradeshows, and promotional activities and materials. Medtronic is responsible for the distribution, marketing and sales support of our spine and orthopedic devices. The following table summarizes the components of our sales and marketing expenses for the three months ended March 31, 2006 and 2005:

	For the three months ended March 31,										
	2006		2005		\$	Differences	% Differences				
Regenerative cell technology:											
International sales and marketing	\$	287,000	\$		\$	287,000	_				
Stock based compensation		102,000		_		102,000	_				
Total regenerative cell technology		389,000				389,000	_				
				_							
MacroPore Biosurgery:											
General corporate marketing		82,000		148,000		(66,000)	(44.6)%				
International sales and marketing		23,000		243,000		(220,000)	(90.5)%				
Stock based compensation		7,000		_		7,000	_				
Total MacroPore Biosurgery		112,000		391,000		(279,000)	(71.4)%				
Total sales and marketing expenses	\$	501,000	\$	391,000	\$	110,000	28.1%				

#### Regenerative Cell Technology:

International sales and marketing expenditures for the three months ended March 31, 2006, relate primarily to salaries expense for employees
involved in business development. The main emphasis of these newly-formed functions is to seek strategic alliances and/or co-development partners
for our regenerative cell technology, which we began to focus on in the third quarter of 2005. There were no comparable expenses for the three
months ended March 31, 2005.

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 Stock based compensation in 2006 for the regenerative cell segment of sales and marketing was \$102,000. See stock based compensation discussion below for more details.

## MacroPore Biosurgery:

General corporate marketing expenditures relate to expenditures for maintaining our corporate image and reputation within the research and surgical
communities. The decrease in the first quarter of 2006 as compared to the same period in 2005 was due to a shift in focus towards our regenerative
cell technology marketing, thus fewer personnel resources were allocated to general corporate marketing.

- International sales and marketing expenditures relate to costs associated with developing an international bioresorbable Thin Film distributor and
  supporting a bioresorbable Thin Film sales office in Japan. The decreased spending in 2006 as compared to 2005 relates to a decrease in personnel
  resources currently dedicated to this marketing group as MHLW approval for commercialization has been delayed from our original expectation.
- Stock based compensation in 2006 for the MacroPore Biosurgery segment of sales and marketing was \$7,000. See stock based compensation discussion below for more details.

*The future.* We project that general corporate marketing as well as our MacroPore Biosurgery international sales and marketing expenditures will remain reasonably stable for the remainder of 2006. We also expect sales and marketing expenditures related to the regenerative cell technology to increase as we continue and expand our pursuit of strategic alliances and co-development partners.

#### General and administrative expenses

General and administrative expenses include costs for administrative personnel, legal and other professional expenses and general corporate expenses. The following table summarizes the general and administrative expenses for the quarter ended March 31, 2006 and 2005:

	For the three months ended March 31,									
	 2006	2005			\$ Differences	% Differences				
General and administrative	\$ 2,839,000	\$	2,066,000	\$	773,000	37.4%				
Stock based compensation	377,000		_		377,000	_				
Total general and administrative expenses	\$ 3,216,000	\$	2,066,000	\$	1,150,000	55.7%				

- Salary and related benefit expense increased by \$249,000 during the quarter ended March 31, 2006, with respect to the same period in 2005. This increase was primarily caused by the addition of managerial and administrative employees. Legal expenses increased by \$192,000 for the three months ended March 31, 2006, as compared with 2005, primarily due to legal expenses incurred in connection with the University of Pittsburgh's lawsuit challenging inventorship of our licensor's U.S. patent relating to adult stem cells isolated from adipose tissue. Additional professional services costs of \$378,000 for the quarter ended March 31, 2006 also contributed to the increase in general and administrative expense. A remaining decrease of \$46,000 for the same period resulted from various other miscellaneous expenses.
- Stock based compensation as it related to 2006 general and administrative expense was \$377,000. See stock based compensation discussion below for more details

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*The future.* We expect general and administrative expenses to increase slightly as we expand our business activities and require more support systems for those activities.

Substantial legal expenses are included in the above anticipated general and administrative costs in connection with the University of Pittsburgh's 2004 lawsuit. Although we are not litigants and are not responsible for any settlement costs, if the University of Pittsburgh wins the lawsuit our license rights to the patent in question could be nullified or rendered non-exclusive and our regenerative cell strategy could be significantly affected.

We anticipate expenditures to be approximately \$9,000,000 to \$10,000,000 in 2006.

#### Stock based compensation expenses

As noted previously, we adopted SFAS 123R on January 1, 2006. Prior period figures have not been restated and therefore are not comparable to the current year presentation.

The following table summarizes the components of our stock based compensation for the three months ended March 31, 2006 and 2005:

		For the three months ended March 31,									
	2006	2005	\$ Differences	% Differences							
Regenerative cell technology:											
Research and development related	\$ 279,000	\$ —	\$ 279,000	_							
Sales and marketing related	102,000	_	102,000	_							
Total regenerative cell technology	381,000	_	381,000	_							
MacroPore Biosurgery:											
Cost of product revenues	26,000	_	26,000	_							
Research and development related	13,000	_	13,000	_							
Sales and marketing related	7,000	_	7,000	_							
Total MacroPore Biosurgery	46,000		46,000	_							
General and administrative related	377,000	_	377,000	_							
Total stock based compensation	\$ 804,000	\$ —	\$ 804,000	_							

## Regenerative cell technology:

In the first quarter of 2006, we granted 2,500 shares of restricted common stock to a non-employee scientific advisor. Because the shares granted are not subject to additional future vesting or service requirements, the stock based compensation expense of \$18,000 recorded in the first quarter of 2006 constitutes the entire expense related to this grant, and no future period charges will be reported. The stock is restricted only in that it cannot be sold for a specified period of time. There are no vesting requirements. This scientific advisor will also be receiving cash consideration as services are performed. There was no similar expense recorded for the first quarter of 2005.

*The future.* We will continue to grant options (which will result in an expense) to our employees and as appropriate, to non-employee service providers. As of March 31, 2006, the total compensation cost related to non-vested stock options not yet recognized for all plans presented is approximately \$4,978,000. These costs are expected to be recognized over a weighted average period of 2 years.

#### Change in fair value of option liabilities

The following is a table summarizing the change in fair value of option liabilities for the quarter ended March 31, 2006 and 2005:

	For the three months ended March 31,										
	2006			2005 \$ Difference			% Differences				
Change in fair value of option liability.	\$	(375,000)	\$		\$	(375,000)					
Change in fair value of put option liability		(100,000)		_		(100,000)	_				
Total change in fair value of option liabilities	\$	(475,000)	\$		\$	(475,000)	_				

• We granted Olympus an option to acquire 2,200,000 shares of our common stock which expires December 31, 2006. The exercise price of the option shares is \$10 per share. We have accounted for this grant as a liability because upon the exercise of the option, we will be required to deliver listed shares of our common stock to settle the option shares. In accordance with EITF 00-19, the fair value of this option has been re-measured at the end of the first quarter of 2006, using the Black-Scholes option pricing model, with the movement in fair value reported in the statement of operations as a change in fair value of

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option liabilities. At March 31, 2006, the contractual term, interest rate and volatility assumptions used in the Black-Scholes option pricing model were 9 months, 4.82% and 61.7%, respectively.

• In reference to the Joint Venture, the Shareholders' Agreement between Cytori and Olympus provides that in certain specified circumstances of insolvency or if we experience a change in control, Olympus will have the rights to (i) repurchase our interests in the Joint Venture at the fair value of such interests or (ii) sell its own interests in the Joint Venture to Cytori at the higher of (a) \$22,000,000 or (b) their fair value (the "Put"). The Put value has been classified as a liability.

The valuations of the Put were completed by an independent valuation firm using an option pricing theory based simulation analysis (i.e., a Monte Carlo simulation). The valuations are based on assumptions as of the valuation date with regard to the market value of Cytori and the estimated fair value of the Joint Venture, the expected correlation between the values of Cytori and the Joint Venture, the expected volatility of Cytori and the Joint Venture, the bankruptcy recovery rate for Cytori, the bankruptcy threshold for Cytori, the probability of a change of control event for Cytori, and the risk free rate.

The following assumptions were employed in estimating the value of the Put at March 31, 2006 (these assumptions were not materially different from those used in valuing the Put as of November 4, 2005 and December 31, 2005):

- The expected volatilities of Cytori and the Joint Venture were assumed to be 63.2% and 69.1%, respectively,
- The bankruptcy recovery rate for Cytori was assumed to be 21%,
- The bankruptcy threshold for Cytori was assumed to be \$10.78 million,
- The probability of a change of control event for Cytori was assumed to be 3.04%,
- The expected correlation between the fair values of Cytori and the Joint Venture in the future was assumed to be 99%, and
- The risk free rate was assumed to be 4.86%.

The future. Until exercise or expiration (on December 31, 2006), the fair value of the 2,200,000 share option will continue to be re-measured at the end of each reporting period, with movements in fair value reported in the statements of operations as changes in the fair value of option liabilities. Note that if the market price of our common stock increases, the option will become more valuable, resulting in an additional charge in our statements of operations.

The Put has no expiration date. Accordingly, we will continue to recognize a liability for the Put until it is exercised or until the arrangements with Olympus are amended.

### Financing items

The following table summarizes interest income, interest expense, and other income and expenses for the three months ended March 31, 2006 and 2005:

	For the three months ended March 31,												
		2006		2005		\$ Differences	% Differences						
Interest income	\$	197,000	\$	55,000	\$	142,000	258.2%						
Interest expense		(58,000)		(40,000)		(18,000)	45.0%						
Other income (expense)		(6,000)		(13,000)		7,000	(53.8)%						
Total	\$	133,000	\$	2,000	\$	131,000	6,550.0%						

 Interest income increased from 2005 to 2006 due to a larger balance of funds available for investment, which was a result of the transactions with Olympus, as well as higher returns on investments. Interest expense increased due to the addition of a new promissory note executed late in 2005 for equipment financing.

• Other income (expense) represents changes in foreign currency exchange rates.

*The future.* Interest income earned in 2006 will be dependent on our levels of funds available for investment as well as general economic conditions, but will likely exceed 2005 overall. Interest expense will increase in 2006 due to the additional promissory note executed late in 2005.

#### Equity loss from investment in Joint Venture

The following table summarizes equity loss from investment in joint venture for the three months ended March 31, 2006 and

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2005:

			For	the three m	onths ei	nded March 31,		
	·	2006 2005 \$ Differences						
Equity loss in investment	\$	(49,000)	\$		\$	(49,000)		

The loss in 2006 related entirely to our 50% equity interest in the Joint Venture, which we accounted for using the equity method of accounting.

The future. We do not expect to recognize significant losses from the activities of the Joint Venture in the foreseeable future. Over the next two to three years, the JV is expected to incur only modest general and administrative expenses, which we will likely (but have no obligation to) fund jointly with Olympus.

#### **Liquidity and Capital Resources**

#### Short-term and long-term liquidity

The following is a summary of our key liquidity measures at March 31, 2006 and December 31, 2005:

	March 31, 2006		December 31, 2005	:	\$ Differences	% Differences		
Cash and cash equivalents	\$ 6,986,000	\$	8,007,000	\$	(1,021,000)	(12.8)%		
Short-term investments, available for sale	10,253,000		7,838,000		2,415,000	30.8%		
Total cash and cash equivalents and short-term								
investments, available for sale	\$ 17,239,000	\$	15,845,000	\$	1,394,000	8.8%		
	 _				_			
Current assets	\$ 20,257,000	\$	17,540,000	\$	2,717,000	15.5%		
Current liabilities	6,483,000		7,081,000		(598,000)	(8.4)%		
Working capital	\$ 13,774,000	\$	10,459,000	\$	3,315,000	31.7%		

We believe that existing funds, cash generated by operations, and existing and accessible sources of financing are adequate to satisfy our working capital, capital expenditures, debt service and other financial commitments at least through March 31, 2007. However, in order to provide greater financial flexibility and liquidity, and in view of the substantial cash needs of our regenerative cell business during its development stage, we will need to raise additional capital (notwithstanding the proceeds received from the Olympus collaboration agreements, which were entered into in November 2005).

From inception to March 31, 2006, we have financed our operations primarily by:

- · Issuing our stock,
- Generating revenues,
- Selling the CMF product line in September 2002,
- Selling the Thin Film product line (except for the territory of Japan), in May 2004,
- Entering into a Distribution Agreement for the distribution rights to Thin Film in Japan, in which we received an upfront license fee in July 2004 and an initial development milestone payment in October 2004,
- · Obtaining a modest amount of capital equipment long-term financing,
- Closing a Stock Purchase Agreement with Olympus in May 2005,
- Entering into a collaborative arrangement with Olympus in November 2005, including the formation of a joint venture called Olympus-Cytori, Inc., and
- Granting Olympus an exclusive right to negotiate in February 2006.

We increased our cash position by \$11,000,000 in May 2005 through a common stock purchase agreement we entered into with Olympus in April 2005. This agreement covers the sale of 1.1 million shares of our common stock to Olympus. Also as part of the agreement, we granted Olympus an option that expires December 31, 2006 to purchase an additional 2,200,000 shares of common stock at \$10.00 per share.

Furthermore, we entered into a strategic development and manufacturing joint venture as well as other agreements with Olympus in November 2005. Under the collaborative arrangements, we formed the Joint Venture with Olympus to develop and manufacture future generation devices based on our Celution $^{TM}$  System. Pursuant to the terms of the agreements, we received \$11 million in cash open closing in the fourth quarter of 2005; this cash is incremental to the proceeds received under the Olympus equity investment described above.

In January 2006, we also received an additional \$11 million upon our receipt of a CE mark for the first generation Celution™ System and will receive an additional \$1.5 million in early 2006 in exchange for the grant to Olympus of an exclusive right to

negotiate a commercialization collaboration for the use of adipose stem and regenerative cells for a specific therapeutic area outside of cardiovascular disease. We may receive more proceeds if Olympus decides to exercise its option to purchase 2,200,000 shares of our common stock at a fixed price of \$10.00 per share.

To fund remaining 2006 expected capital expenditures of \$500,000, we intend to use available working capital and if available, borrow under our Amended Master Security Agreement.

Any excess funds will be invested in short-term available-for-sale investments. We believe that it is necessary to maintain a large amount of cash and short-term available-for-sale investments on hand to ensure that we have adequate resources to fund future research and development, and to manage legal and regulatory risks and challenges to our business model.

Our capital requirements for 2006 and beyond will depend on numerous factors, including the resources we devote to developing and supporting our investigational cell therapy products, market acceptance of our developed products, regulatory approvals and other factors. We have positioned ourselves to expand our cash position through actively pursuing co-development and marketing agreements, research grants, and licensing agreements related to our technology platforms. Moreover, we strive to increase revenues from our bioresorbable products. The revenue generated from our non-Thin Film bioresorbable products will depend in large part on the success of Medtronic's (our sole distributor of spine and orthopedics implants) marketing efforts in the bioresorbable spine and orthopedics arena. Revenue from Thin Film products can begin when Japanese regulatory approval is obtained and thereafter will depend largely on Senko's marketing efforts.

We expect to incur research and development expenses, well beyond our current levels, in our regenerative cell platform for an extended period of time. This will occur whether or not our biomaterials business reaches profitability. We will continue to seek collaborations and new sources of financing, beyond those entered into with Olympus, in order to fund operations, satisfy financial obligations, and achieve our research and development objectives.

The following summarizes our contractual obligations and other commitments at March 31, 2006, and the effect such obligations could have on our liquidity and cash flow in future periods:

	Payments due by period										
Contractual Obligations	Total			Less than 1 year		1 – 3 years		3 – 5 years		More than 5 years	
Long-term obligations	\$	2,297,000	\$	964,000	\$	1,333,000	\$	_	\$	_	
Interest commitment on long-term obligations		315,000		184,000		131,000		_		_	
Operating lease obligations		7,073,000		1,861,000		4,859,000		353,000		_	
Research study obligations		1,231,000		1,231,000		_		_		_	
Total	\$	10,916,000	\$	4,240,000	\$	4,930,000	\$	1,746,000	\$	_	

Cash provided by (used in) operating, investing and financing activities for the three months ended March 31, 2006 and 2005, is summarized as follows:

	]	For the three months ended March 31,		
	2006 2005		2005	
Net cash provided by (used in) operating activities	\$	2,864,000	\$	(4,825,000)
Net cash (used in) provided by investing activities		(4,178,000)		3,082,000
Net cash provided by (used in) financing activities		293,000		(233,000)

#### Operating activities

Net cash provided by operating activities for the three months ended March 31, 2006 resulted from our \$7,456,000 net loss, adjusted for the \$11,000,000 we have received from the Joint Venture as noted above.

Net cash used in operating activities for the three months ended March 31, 2005 resulted from our adjusted net loss of \$4,527,000 and changes in working capital due to the timing of product shipments (accounts receivable) and payment of liabilities.

Operating losses in all periods resulted largely from expenses related to our regenerative medicine research and development efforts.

#### **Investing activities**

Net cash used in investing activities for the three months ended March 31, 2006 resulted primarily from the purchases of short-term investments, offset in part by the net proceeds from the sale of short-term investments.

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Net cash provided by investing activities for the three months ended March 31, 2005 resulted primarily from the sale and maturity of our short-term investments, the proceeds from which were used to fund operating activities during the quarter.

Capital spending is essential to our product innovation initiatives and to maintain our operational capabilities. For the three months ended March 31, 2006 and 2005, we used cash to purchase \$1,599,000 and \$196,000, respectively, of property and equipment to support manufacturing of our bioresorbable implants and for the research and development of the regenerative cell technology platform. The increase in 2006 capital spending was caused primarily by expenditures for leasehold improvements made to our new facilities.

## Financing Activities

The net cash provided by financing activities for the three months ended March 31, 2006 related mainly to the exercise of employee stock options offset by the principal payments on long-term obligations.

The net cash used in financing activities for the three months ended March 31, 2005 related mainly to the payment of \$234,000 on our long-term obligations.

#### **Critical Accounting Policies and Significant Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the reported amounts of our assets, liabilities, revenues and expenses, and that affect our recognition and disclosure of contingent assets and liabilities.

While our estimates are based on assumptions we consider reasonable at the time they were made, our actual results may differ from our estimates, perhaps significantly. If results differ materially from our estimates, we will make adjustments to our financial statements prospectively as we become aware of the necessity for an adjustment.

We believe it is important for you to understand our most critical accounting policies. These are our policies that require us to make our most significant judgments and, as a result, could have the greatest impact on our future financial results.

#### **Revenue Recognition**

We derive our revenue from a number of different sources, including but not limited to:

- Product sales,
- · Payments under license or distribution agreements, and
- Fees for achieving certain defined milestones under research and/or development arrangements.

Many of our revenue generating arrangements are relatively simple in nature, meaning that there is little judgment necessary with regard to the timing of when we recognize revenues or how such revenues are presented in the financial statements.

However, we have also entered into more complex arrangements, including but not limited to our contracts with Olympus, Senko, and the NIH. Moreover, some of our non-recurring transactions, such as our disposition of the majority of our Thin Film business to MAST, contain elements that relate to our core revenue producing activities.

As a result, some of our most critical accounting judgments relate to the identification, timing, and presentation of revenue related activities. These critical judgments are discussed further in the paragraphs that follow.

#### Multiple-elements

Some of our revenue generating arrangements contain a number of distinct revenue streams, known as "elements." For example, our Distribution Agreement with Senko contains direct or indirect future revenue streams related to:

- A distribution license fee (which was paid at the outset of the arrangement),
- Milestone payments for achieving commercialization of the Thin Film product line in Japan,
- Training for representatives of Senko,
- Sales of Thin Film products to Senko, and
- Payments in the nature of royalties on future product sales made by Senko to its end customers.

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Emerging Issues Task Force Issue 00-21, "Revenue Arrangements with Multiple Deliverables" ("EITF 00-21"), governs whether each of the above elements in the arrangement should be accounted for individually, or whether the entire contract should be treated as a single unit of accounting.

EITF 00-21 indicates that individual elements may be <u>separately</u> accounted for only when:

- The delivered element has stand alone value to the customer,
- There is objective evidence of the fair value of the remaining undelivered elements, and
- If the arrangement contains a general right of return related to any products delivered, delivery of the remaining goods and services is probable and within the complete control of the seller.

In the case of the Senko Distribution Agreement, we determined that (a) the milestones payments for achieving commercialization and (b) the future sale of Thin Film products to Senko were "separable" elements. That is, each of these elements, upon delivery, will have stand alone value to Senko and there will be objective evidence of the fair value of any remaining undelivered elements at that time. The arrangement does not contain any general right of return, and so this point is not relevant to our analysis.

On the other hand, we concluded that (a) the upfront distribution license fee, (b) the revenues from training for representatives of Senko, and (c) the payments in the nature of royalties on future product sales are not separable elements under EITF 00-21.

In arriving at our conclusions, we had to consider whether our customer, Senko, would receive stand alone value from each delivered element. We also, in some cases, had to look to third party evidence to support the fair value of certain undelivered elements – notably, training – since we as a company do not routinely deliver this service on a stand alone basis. Finally, we had to make assumptions about how the non-separable elements of the arrangement are earned, particularly the estimated period over which Senko will benefit from the arrangement (refer to the "Recognition" discussion below for further background).

We also agreed to perform multiple services under the November 4, 2005 agreements we signed with Olympus, including:

- Granting the Joint Venture (which Olympus is considered to control) an exclusive and perpetual license to our therapeutic device technology, including the Celution™ System and certain related intellectual property; and
- Performing development activities in relation to certain therapeutic applications associated with our Celution<sup>TM</sup> System, including completing pre-clinical and clinical trials, seeking regulatory approval as appropriate, and assisting with product development.

Following commercialization of the Celution<sup>TM</sup> System, we will provide monthly forecasts, specifying the quantities of each category of devices that we intend to purchase from the Joint Venture, at formula-based prices, over a rolling six-month period. Although we are not subject to any minimum purchase requirements, we are obliged to buy a defined percentage of the products forecasted by us in such reports. However, this guarantee will trigger only upon the development of a commercializable device by the Joint Venture. Moreover, we effectively control the number of devices we will agree to purchase, since the guaranteed quantities will be derived from monthly forecasts prepared by us.

In particular, we concluded that the license and development services must be accounted for as a single unit of accounting. In reaching this conclusion, we determined that the license would not have stand alone value to the Joint Venture. This is because Cytori is the only party that could be reasonably expected to perform the development services- including pre-clinical and clinical studies, regulatory filings, and product development-necessary for the Join Venture to derive any value from the license.

#### Recognition

Besides determining whether to account separately for components of a multiple-element arrangement, we also use judgment in determining the appropriate accounting period in which to recognize revenues that we believe (a) have been earned and (b) are realizable. The following describes some of the recognition issues we have considered during the reporting period.

- Upfront License Fees/Milestones
  - As part of the Senko Distribution Agreement, we received an upfront license fee upon execution of the arrangement, which, as noted previously, was not separable under EITF 00-21. Accordingly, the license has been combined with the development (milestones) element, which was separable, to form a single accounting unit. This single element of \$3,000,000 in fees includes \$1,500,000 which is potentially refundable. We have recognized, and will continue to recognize the non-contingent fees allocated to this combined element as revenues as we complete each of the performance obligations associated with the milestones component of this combined deliverable. Note that the timing of when we have recognized revenues to date does not correspond with the cash we received upon achieving

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certain milestones. For example, the first such milestone payment for \$1,250,000 became payable to us when we filed a commercialization application with the Japanese regulatory authorities. However, we determined that the payment received was not commensurate with the level of effort expended, particularly when compared with other steps we believe are necessary to commercialize the Thin Film product line in Japan. Accordingly, we did not recognize the entire \$1,250,000 received as revenues, but instead all but \$351,000 of this amount is classified as deferred revenues. The \$351,000 (\$142,000 in 2006, \$51,000 in 2005 and \$158,000 in 2004) was recognized as development revenues based on our estimates of the level of effort expended for completed milestones as compared with the total level of effort we expect to incur under the arrangement to successfully achieve regulatory approval of the Thin Film product line in Japan. These estimates were subject to judgment and there may be changes in estimates regarding the total level of effort as we continue to seek regulatory approval. In fact there can be no assurance that commercialization in Japan will ever be achieved, although our latest understanding is that regulatory approval will be received in 2006.

• We also received upfront fees as part of the Olympus arrangements (although, unlike Senko, these fees were non-refundable). Specifically, in exchange for an upfront fee, we granted the Joint Venture an exclusive, perpetual license to certain of our intellectual property and agreed to perform additional development activities. This upfront fee has been recorded in the liability account entitled deferred revenues, related party, on our consolidated balance sheet. Similar to the Senko agreement, we have elected an accounting policy to recognize revenues from the combined license/development accounting unit as we perform the development services, as this represents our final obligation underlying the combined accounting unit. Specifically, we plan to recognize revenues from the license/development accounting unit using a "proportional performance" methodology, resulting in the de-recognition of amounts recorded in the deferred revenues, related party account as we complete various milestones underlying the development services. For instance, we plan to recognize some of the deferred revenues, related party as revenues, related party, when we complete a pre-clinical trial, or obtain regulatory approval in a specific jurisdiction. Determining what portion of the deferred revenues, related party balance to recognize as each milestone is completed involves substantial judgment. In allocating the balance of the deferred revenues, related party to various milestones, we had in-depth discussions with our operations personnel regarding the relative value of each milestone to the Joint Venture and Olympus. We also considered the cost of completing each milestone relative to the total costs we plan to incur in completing all of the development activities, since we believe that the relative cost of completing a milestone is a reasonable proxy for its fair value. The accounting policy described above could result in revenues being recorded in an earlier accounting period than had other judgments or assumptions been made by u

## Government Grants

- We are eligible to receive grants from the NIH related to our research on adipose derived cell therapy to treat myocardial infarctions. There are no specific standards under U.S. GAAP that prescribe the recognition or classification of these grants in the statement of operations. Absent such guidance, we have established an accounting policy to recognize NIH grant revenues at the lesser of:
  - Qualifying costs incurred (and not previously recognized), plus any allowable grant fees, for which Cytori is entitled to grant funding; or.

- The amount determined by comparing the research outputs generated to date versus the total outputs that are expected to be achieved under the entire arrangement.
- Our accounting policy could theoretically defer revenue recognition beyond the period in which we have earned the rights to such fees.
   However, we selected this accounting policy to counteract the possibility of recognizing revenues from the NIH arrangement too early. For instance, if our policy permitted revenues to be recognized solely as qualifying costs were incurred, we could alter the amount of revenue recognized by incurring more or less cost in a given period, irrespective of whether these costs correlate to the research outputs generated.
   On the other hand, if revenue recognition were based on output measures alone, it would be possible to recognize revenue in excess of costs actually incurred; this is not appropriate since qualifying costs remain the basis of our funding under the NIH grant. The application of our accounting policy, nonetheless, involves significant judgment, particularly in estimating the percentage of outputs realized to date versus the total outputs expected to be achieved under the grant arrangement.
- Back-up Supply Arrangements- we agreed to serve as a back-up supplier of products in connection with our dispositions of specific Thin Film assets to MAST. Specifically, we agreed to supply Thin Film product to MAST at our cost for a defined period of time. When we actually delivered products under the back-up supply arrangements in 2005, however, we recognized revenues in the financial statements at the estimated selling price which we would receive in the

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marketplace. We used judgment, based on historical data and expectations about future market trends, in determining the estimated market selling price of products subject to the back-up supply arrangements. The amount of the deferred gain recognized as revenue is equal to the excess of the fair value of products sold, based on historical selling prices of similar products, over our manufacturing cost.

#### Presentation

We have presented amounts earned under our NIH research arrangement as research grant revenue. We believe that the activities underlying the NIH agreement constitute a portion of our ongoing major or central operations. Moreover, the government obtains rights under the arrangement, in the same manner (but perhaps not to the same extent) as a commercial customer that similarly contracts with us to perform research activities. For instance, the government and any authorized third parties may use our federally funded research and/or inventions without payment of royalties to us.

#### **Goodwill Impairment Testing**

In late 2002, we purchased StemSource, Inc. and recognized over \$4,600,000 in goodwill associated with the acquisition, of which \$4,387,000 remains on our balance sheet as of March 31, 2006. As required by Statement of Financial Accounting Standard No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"), we must test this goodwill at least annually for impairment as well as when an event occurs or circumstances change such that it is reasonable possible that impairment may exist. Moreover, this testing must be performed at a level of the organization known as the reporting unit. A reporting unit is at least the same level as a company's operating segments, and sometimes even one level lower.

Specifically, the process for testing goodwill for impairment under SFAS 142 involves the following steps:

- Company assets and liabilities, including goodwill, are allocated to each reporting unit for purposes of completing the goodwill impairment test.
- The carrying value of each reporting unit that is, the sum of all of the net assets allocated to the reporting unit is then compared to its fair value.
- If the fair value of the reporting unit is lower than its carrying amount, goodwill may be impaired additional testing is required.

When we last completed our goodwill impairment testing in 2005, the fair values of our two reporting units each exceeded their respective carrying values. Accordingly, we determined that none of our reported goodwill was impaired.

The application of the goodwill impairment test involves a substantial amount of judgment. For instance, SFAS 142 requires that assets and liabilities be assigned to a reporting unit if both of the following criteria are met:

- The asset will be employed in or the liability relates to the operations of a reporting unit.
- The asset or liability will be considered in determining the fair value of the reporting unit.

We developed mechanisms to assign company-wide assets like shared property and equipment, as well as company-wide obligations such as borrowings under our GE Loan Facility, to our two reporting units. In some cases, certain assets were not allocable to either reporting unit and were left unassigned.

The most complex and challenging asset to assign to each reporting unit was our acquired goodwill. As noted previously, all of our recorded goodwill was generated in connection with our acquisition of StemSource in 2002. All of the StemSource assets and liabilities still on hand at our 2004 testing date were allocated to our regenerative cell reporting unit. However, when we first acquired StemSource, we determined that a portion of the goodwill related to the MacroPore Biosurgery reporting unit. The amount of goodwill allocated represented our best estimate of the synergies (notably future cost savings from shared research and development activities) that the MacroPore Biosurgery reporting unit would obtain by virtue of the acquisition.

Finally, with the consultation and assistance of a third party, we estimated the fair value of our reporting units by using various estimation techniques. In particular, we estimated the fair value of our MacroPore Biosurgery reporting unit based on an equal weighting of the market values of comparable enterprises and discounted projections of estimated future cash flows. Clearly, identifying comparable companies and estimating future cash flows as well as appropriate discount rates involves judgment. On the contrary, we estimated the fair value of our regenerative cell reporting unit solely using an income approach, as we believe there are no comparable enterprises on which to base a valuation. The assumptions underlying this valuation method involve a substantial amount of judgment, particularly since our regenerative cell business has yet to generate any revenues and does not have a commercially viable product.

Again, the manner in which we assigned assets, liabilities, and goodwill to our reporting units, as well as how we determined the fair value of such reporting units, involves significant uncertainties and estimates. The judgments employed may have an effect on

whether a goodwill impairment loss is recognized.

#### Dispositions

In 2004, we sold most of the assets and intellectual property rights in our (non-Japan) Thin Film product line to MAST.

As is common in the life sciences industry, the sale agreements contained provisions beyond the simple transfer of net assets to the acquiring enterprises for a fixed price. Specifically, as part of the arrangement, we also agreed to perform the following services:

- · Provide training to MAST personnel on production and other aspects of the Thin Film product lines, and
- Provide a back-up supply of Thin Film products to MAST, at cost, for a specified period of time.

Disposing of assets and product lines is not one of our core ongoing or central activities. Accordingly, determining the appropriate accounting for these transactions involved some of our most difficult, subjective and complex judgments. In particular, we made assumptions around the appropriate manner and timing in which to recognize the gain on disposal for each transaction in the statement of operations. Moreover, we considered whether the dispositions should be reflected as discontinued operations in accordance with Statement of Financial Accounting Standard No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets."

We initially deferred recognition of the gain related to our disposition of certain Thin Film assets, which occurred in May 2004. Again, the Asset Purchase Agreement governing the Thin Film sale obligated us to perform certain actions for the benefit of the buyer – MAST – for a defined period of time, such as serving as a back-up supplier. We concluded, due to the arbitration proceedings settled in August 2005, that we have completed our remaining performance obligations during the third quarter of 2005. Accordingly, we have recognized the remaining deferred gain on sale of assets as gain on sale of assets.

We also recognized a portion of the deferred gain when we sold products to MAST under the back-up supply agreement. Refer to the "Revenue Recognition" section of this Critical Accounting Policies and Significant Estimates discussion for further details.

#### Variable Interest Entity (Olympus-Cytori Joint Venture)

FASB Interpretation No. 46 (revised 2003), "Consolidation of Variable Interest Entities - An Interpretation of ARB No. 51" ("FIN 46R") requires a variable interest entity ("VIE") to be consolidated by its primary beneficiary. Evaluating whether an entity is a VIE and determining its primary beneficiary involves significant judgment.

In concluding that the Joint Venture was a VIE, we considered the following factors:

- Under FIN 46R, an entity is a VIE if it has insufficient equity to finance its activities. We recognized that the initial cash contributed to the Joint Venture formed by Olympus and Cytori (\$30,000,000) would be completely utilized by the first quarter of 2006. Moreover, it was highly unlikely that the Joint Venture would be able to obtain the necessary financing from third party lenders without additional subordinated financial support such as personal guarantees by one or both of the Joint Venture stockholders. Accordingly, the joint venture will require additional financial support from Olympus and Cytori to finance its ongoing operations, indicating that the Joint Venture is a VIE. In fact, in the first quarter of 2006, both we and Olympus contributed \$150,000 each to fund the Joint Venture's ongoing operations.
- Moreover, Olympus has a contingent put option that would, in specified circumstances, require Cytori to purchase Olympus's interests in the Joint Venture for a fixed amount of \$22,000,000. Accordingly, Olympus is protected in some circumstances from absorbing all expected losses in the Joint Venture. Under FIN 46R, this means that Olympus may not be an "at-risk" equity holder, although Olympus clearly has decision rights over the operations of the Joint Venture.

Because the Joint Venture is undercapitalized, and because one of the Joint Venture's decision makers may be protected from losses, we have determined that the Joint Venture is a VIE under FIN 46R. Because of the complexities in applying FIN 46R, it is reasonable to expect that others may reach a different conclusion.

As noted previously, a VIE is consolidated by its primary beneficiary. The primary beneficiary is defined in FIN 46R as the entity that would absorb the majority of the VIE's expected losses or be entitled to receive the majority of the VIE's residual returns (or both).

Significant judgment was involved in determining the primary beneficiary of the Joint Venture. Under FIN 46R, we believe that Olympus and Cytori are "de facto agents" and, together, we will absorb more than 50% of the Joint Venture's expected losses and residual returns. Ultimately, we concluded that Olympus, and not Cytori, was the party most closely related with the joint venture and, hence, its primary beneficiary. Our conclusion was based on the following factors:

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- The business operations of the Joint Venture will be most closely aligned to those of Olympus (i.e., the manufacture of devices).
- Olympus controls the Board of Directors, as well as the day-to-day operations of the Joint Venture.

The application of FIN 46R involves substantial judgment, and others may arrive at a conclusion that Cytori should consolidate the Joint Venture. Had we consolidated the Joint Venture, though, there would be no effect on our net income or shareholders' equity at March 31, 2006 or for the quarter then ended. However, certain balance sheet and income statement captions would have been presented in a different manner. For instance, we would not have

presented a single line item entitled investment in joint venture in our balance sheet but, instead, would have performed a line by line consolidation of each of the Joint Venture's accounts into our financial statements.

#### **Recent Accounting Pronouncements**

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs — An Amendment of ARB No. 43, Chapter 4" ("SFAS 151"). SFAS 151 clarifies that abnormal amounts of idle facility expense, freight, handling costs and spoilage should be expensed as incurred and not included in overhead. Further, SFAS 151 requires that allocation of fixed and production facilities overhead to conversion costs should be based on normal capacity of the production facilities. The provisions in SFAS 151 are effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The adoption of SFAS 151 has not had a significant effect on our financial statements.

In December 2004, the FASB issued SFAS No. 123 (revised 2004), "Share-based Payment" ("SFAS 123R"). As affected by Securities and Exchange Commission Release No. 33-8568, "Amendment to Rule 4-01(a) of Regulation S-X Regarding the Compliance Date for Statement of Financial Accounting Standards No. 123 (Revised 2004), Share-Based Payment", SFAS 123R became effective on January 1, 2006 and has a material effect on our results of operations. Upon adoption, SFAS 123R has required us to measure all share-based payment transactions, including those with employees, at fair value (most notably, this includes employee stock option grants, even where the exercise price is equal to the grant date fair market value). Moreover, the fair values of share-based payment awards were recognized as expense in the statements of operations over the requisite service period of each award. SFAS 123R also changed the manner in which deferred taxes were recognized on share-based payment awards, as well as the accounting for award modifications. See the "Stock Based Compensation" section above.

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155, "Accounting for Certain Hybrid Instruments – An Amendment of FASB Statements Nos. 133 and 140" ("SFAS 155"). SFAS 155 allows companies to elect an accounting policy choice for so-called "hybrid instruments". A hybrid instrument is a contract that contains one or more embedded derivatives. In many cases, Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedge Accounting" ("SFAS 133") requires that an embedded derivative be separated from the "host contract" and accounted for at fair value in the financial statements. SFAS 155 removes the mandatory requirement to bifurcate an embedded derivative if the holder elects to account for the entire instrument – that is, both the host contract and the embedded derivative – at fair value, with subsequent changes in fair value recognized in earnings. SFAS 155 is effective for all hybrid instruments acquired or issued on or after September 15, 2006 and may be applied to hybrid financial instruments that had been bifurcated under SFAS 133 in the past. We do not believe that the adoption of SFAS 155 will have a significant effect on our financial statements.

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, "Accounting for Servicing of Financial Assets — an amendment of FASB Statement No. 140" ("SFAS 156"). "Servicing" a financial asset means performing the necessary tasks to ensure that the debtor pays all amounts due on a timely basis. SFAS 156 requires recognition of a servicing asset or liability — at fair value — each time an obligation is undertaken to service a financial asset by entering into a servicing contract. SFAS 156 also stipulates the subsequent measurement for each class of servicing assets and liabilities, permitting either the "amortization method" or the "fair value measurement method" (in which changes in fair value are recognized in earnings). The standard also specifies the presentation of servicing assets and liabilities in the financial statements and requires additional disclosures for all separately recognized servicing assets and servicing liabilities. SFAS 156 is effective for fiscal years beginning after September 15, 2006. We do not believe that the adoption of SFAS 156 will have a significant effect on our financial statements.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk related to fluctuations in interest rates and in foreign currency exchange rates.

#### **Interest Rate Exposure**

We are not subject to market risk due to fluctuations in interest rates on our long-term obligations as they bear a fixed rate of interest. Our exposure relates primarily to short-term investments. These short-term investments, reported at an aggregate fair market value of \$10,253,000 as of March 31, 2006, consist primarily of investments in debt instruments of financial institutions and

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corporations with strong credit ratings and United States government obligations. These securities are subject to market rate risk as their fair value will fall if market interest rates increase. If market interest rates were to increase immediately and uniformly by 100 basis points from the levels prevailing at March 31, 2006, for example, and assuming average investment duration of seven months, the fair value of the portfolio would not decline by a material amount. We do not use derivative financial instruments to mitigate the risk inherent in these securities. However, we do attempt to reduce such risks by generally limiting the maturity date of such securities, diversifying our investments and limiting the amount of credit exposure with any one issuer. While we do not always have the intent, we do currently have the ability to hold these investments until maturity and, therefore, believe that reductions in the value of such securities attributable to short-term fluctuations in interest rates would not materially affect our financial position, results of operations or cash flows. Changes in interest rates would, of course, affect the interest income we earn on our cash balances after re-investment.

#### Foreign Currency Exchange Rate Exposure

Our exposure to market risk due to fluctuations in foreign currency exchange rates relates primarily to our cash balances in Europe and Japan. Although we transacted business in various foreign countries before the May 2004 sale of our non-Japan Thin Film business to MAST, settlements were usually based on the U.S. dollar. Transaction gains or losses resulting from cash balances and revenues have not been significant in the past and we are not engaged in any hedging activity in the Euro, the Yen or other currencies. Based on our cash balances and revenues derived from markets other than the United States for the quarter ended March 31, 2006, a hypothetical 10% adverse change in the Euro or Yen against the U.S. dollar would not result in a material foreign currency exchange loss. Consequently, we do not expect that reductions in the value of such sales denominated in foreign currencies resulting from even a sudden or significant fluctuation in foreign exchange rates would have a direct material impact on our financial position, results of operations or cash flows.

Notwithstanding the foregoing, the indirect effect of fluctuations in interest rates and foreign currency exchange rates could have a material adverse effect on our business, financial condition and results of operations. For example, foreign currency exchange rate fluctuations may affect international demand for our products. In addition, interest rate fluctuations may affect our customers' buying patterns. Furthermore, interest rate and currency exchange

rate fluctuations may broadly influence the United States and foreign economies resulting in a material adverse effect on our business, financial condition and results of operations.

Under our Japanese Thin Film agreement with Senko, we would receive payments in the nature of royalties based on Senko's net sales, which would be Yen denominated. We expect such sales or royalties to begin in 2006.

#### **Item 4. Controls and Procedures**

Christopher J. Calhoun, our Chief Executive Officer, and Mark E. Saad, our Chief Financial Officer, after evaluating the effectiveness of our "disclosure controls and procedures" (as defined in Securities Exchange Act Rule 13a-15(e)), have concluded that as of March 31, 2006, our disclosure controls and procedures are effective.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

From time to time, we have been involved in routine litigation incidental to the conduct of its business. As of March 31, 2006, we were not a party to any material legal proceeding. We are not formally a party to the University of Pittsburgh patent litigation.

#### Item 1A. Risk Factors

In analyzing our company, you should consider carefully the following risk factors, together with all of the other information included in this quarterly report on Form 10-Q. Factors that could cause or contribute to differences in our actual results include those discussed below, as well as those discussed above in "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere throughout this quarterly report on Form 10-Q. Each of the following risk factors, either alone or taken together, could adversely affect our business, operating results and financial condition, as well as adversely affect the value of an investment in our common stock.

We are subject to the following significant risks, among others:

#### We will need to raise more cash in the future

As of March 31, 2006, we had \$17,239,000 of cash, cash equivalents and short-term investments; we have always had negative cash flows from operations. Our regenerative cell business will continue to result in a substantial requirement for research and development expenses for several years, during which it could bring in no significant revenues. We will need to obtain additional

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cash, through financings or special strategic transactions, by no later than 2007. There can be no guarantee that adequate funds for our operations from any additional debt or equity financing, our operating revenues, arrangements with distribution partners or from other sources will be available when needed or on terms attractive to us. The inability to obtain sufficient funds would require us to delay, scale back or eliminate some or all of our research or product development programs, manufacturing operations, clinical studies or regulatory activities as well as our ability to license third parties to commercialize products or technologies that we would otherwise seek to develop ourselves, thus having a substantial negative effect on the results of our operations and financial condition.

## We have never been profitable on an operational basis and we will have significant operating losses for at least the next several years

We have incurred net operating losses in each year since we started doing business. These losses have resulted primarily from expenses associated with our research and development activities and general and administrative expenses. Development-stage losses related to our development of regenerative cell technology are expected to keep us in a loss position on a consolidated basis for several years. We anticipate that our recurring operating expenses will increase to high levels for the next several years, due to the continued need to fund our clinical research program as well as additional preclinical research. We expect to continue to incur operational losses in our spine and orthopedics business at least through the end of 2006, and the amount of future net losses and time necessary to reach operational profitability are somewhat uncertain.

## Our business is high-risk

We are focusing all of our resources and efforts primarily on our regenerative cell technology and its development-stage cash needs. This is a high-risk strategy because there can be no assurance that our regenerative cell technology will ever be developed into commercially viable products (commercial risk), that we will be able to preclude other companies from depriving us of market share and profit margins by selling products based on our inventions and developments (legal risk), that we will be able to successfully manage a company in a different business than we have operated in the past (operational risk), that we will be able to deliver regenerative cells into the body to achieve the desired therapeutic results (scientific risk), or that our cash resources will be adequate to develop the regenerative cell technology until it becomes profitable, if ever (financial risk). We are using our cash in one of the riskiest industries in the economy (strategic risk). This may make our stock an unsuitable investment for some investors.

The financial risk in this strategy is significant, particularly since our bioresorbable products are not currently independently cash-flow-positive. Although we eliminated the negative cash flow of the early commercialization stage of the (non-Japan) Thin Film business by selling that business to MAST in May 2004, even our core spine and orthopedics implants business fell back into a negative cash flow position in 2004 due to the sharp reduction in orders from and sales to Medtronic. This trend continued in 2005 despite stocking orders for the new MYSTIQUE<sup>TM</sup> line and the overall biomaterials cash flow remained negative in 2005 and the first quarter of 2006.

## We must keep our joint venture with Olympus operating smoothly

Our regenerative cell business cannot succeed on the current timelines unless our joint venture collaboration with Olympus goes well. We have given Olympus-Cytori, Inc. an exclusive license to our regenerative cell therapeutic device technology for use in future generation devices. If Olympus-Cytori, Inc. does not successfully develop and manufacture future generation devices for sale to us, we may not be able to commercialize any device successfully into the

market. In addition, any future disruption in or breakup of our relationship with Olympus would be extremely costly to our reputation, in addition to causing many serious practical problems.

We and Olympus must overcome contractual and cultural barriers as we work together. Our relationship is formally measured by a set of complex contracts, which have not yet been tested in practice. In addition, many aspects of the relationship will be essentially non-contractual and must be worked out between the parties and the responsible individuals over time. The joint venture is intended to have a long life, and it is difficult to maintain cooperative relationships over a long period of time in the face of various kinds of change, especially when the parties are separated by a great distance and (to some degree) language difficulties and cultural differences.

Olympus-Cytori, Inc. is 50% owned by us and 50% owned by Olympus. By contract, each side must consent before any of a wide variety of important business actions can occur. This situation possesses a risk of potential time-consuming and difficult negotiations which could at some point delay the joint venture from pursuing its business strategies.

Olympus is entitled to designate the joint venture's chief executive officer and a majority of its board of directors, which means that day-to-day decisions which are not subject to a contractual veto will essentially be controlled by Olympus. In addition, Olympus-Cytori, Inc. is likely to need more money than its initial capitalization in order to finalize development of and production of the future generation devices. If we are unable to help provide future financing for Olympus-Cytori, Inc., our relative equity interest in Olympus-Cytori, Inc. may decrease.

Furthermore, under a License/Joint Development Agreement among Olympus-Cytori, Inc., Olympus, and us, Olympus will have

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a primary role in the development of Olympus-Cytori, Inc.'s future generation devices. Although Olympus has extensive experience in developing medical devices, this arrangement will result in a reduction of our control over the development and manufacturing of the future generation devices.

We rely on Medtronic to distribute a majority of our current biomaterials products, but Medtronic's level of commitment to our products is doubtful

We have limited control over sales, marketing and distribution of our biomaterials products. Our strategy for sales and marketing of our bioresorbable products included entering into an agreement with Medtronic, a company with a large distribution network, to market many of our current and certain future products incorporating our technology. The sale of hard-tissue-fixation bioresorbable implant products to our distribution partner, Medtronic, has constituted the majority of our revenues.

We remain significantly dependent on Medtronic to generate sales revenues for all of our spine and orthopedics bioresorbable products. The amount and timing of resources which may be devoted to the performance of Medtronic's contractual responsibilities are not within our control. There can be no guarantee that Medtronic will perform its obligations as expected or pay us any additional option or license fees. There is also no guarantee that it will market any new products under the distribution agreements or that we will derive any significant revenue from such arrangements. Medtronic's sale of our products to end customers in 2004 and 2005 and the first quarter of 2006, and its rate of product orders placed with us in the same periods, disappointed our expectations with the exception of 2005 stocking orders for the new MYSTIQUE<sup>TM</sup> line. 2004 and 2005 results and the first quarter of 2006 were exceptionally weak, and we are significantly disappointed with the marketing efforts of Medtronic for our non-MYSTIQUE<sup>TM</sup> products at this time. We recorded an inventory provision for slow-moving non-MYSTIQUE<sup>TM</sup> inventory in the second, third and fourth quarters of 2005.

Our dependence upon Medtronic to market and sell our bioresorbable products places us in a position where we cannot accurately predict the extent to which our products will be actively and effectively marketed, depriving us of some of the reliable data we need to make optimal operational and strategic decisions. The consequent lack of visibility is evidenced by the withdrawal of our announced financial guidance for 2004, and our results falling within the lowest range of our guidance for 2005.

The prices which Medtronic pays us are fixed (pending biannual price reviews), based on a percentage of Medtronic's historic selling price to its customers. If our costs increase but our selling prices remain fixed, our profit margin will suffer.

Medtronic owns 6.4% of our stock, which may limit our ability to negotiate commercial arrangements optimally with Medtronic. Although Medtronic has exclusive distribution rights to our co-developed spinal implants, it also distributes other products that are competitive to ours. Medtronic might choose to develop and distribute existing or alternative technologies in preference to our technology in the spine, or preferentially market competitive products that can achieve higher profit margins. We suspect that this has in fact been happening.

There can be no assurance that our interests will coincide with those of Medtronic or that disagreement over rights or technology or other proprietary interests will not occur. The loss of the marketing services provided by Medtronic (or the failure of Medtronic to satisfactorily perform these marketing services), or the loss of revenues generated by Medtronic, could have a substantial negative effect on our ability or willingness to continue our spine and orthopedics biomaterials business.

Senko has not yet begun to distribute our Thin Film products in Japan; but if and when they do, we may experience similar risk with them as we have experienced in our Medtronic relationship.

## We have a limited operating history; our operating results can be volatile

Our prospects must be evaluated in light of the risks and difficulties frequently encountered by emerging companies and particularly by such companies in rapidly evolving and technologically advanced fields such as the biotechnology and medical device fields. Due to our limited operating history, and the development stage status of our regenerative cell business, comparisons of our year-to-year operating results are not necessarily meaningful and the results for any periods should not necessarily be relied upon as an indication for future performance. Since our limited operating history makes the prediction of future results difficult or impossible, our recent revenue results should not be taken as an indication of any future growth or of a sustainable level of revenue. Operating results will also be affected by our transition away from our revenue generating medical device business and the focus of the vast majority of our resources into the development-stage regenerative cell business.

Moreover, our operating results can vary substantially from our previously published financial guidance (such as occurred in the second quarter of 2004), from analyst expectations and from previous periodic results for many reasons, including the timing of product introductions and distributor purchase orders.

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have a disproportionate effect on the stock prices of emerging companies such as ours. Also, our stock price is likely to be disproportionately affected by changes which generally affect the economy, the stock market or the medical device and biotechnology industries.

From time to time, we have tried to influence our investors' expectations as to our operating results by periodically announcing financial guidance. However, we have in the past been forced to revise or withdraw such guidance due to lack of visibility and predictability of product demand. This lack of visibility and predictability of product demand for our bioresorbable implant products is likely to occur in the future as well.

#### We are vulnerable to competition and technological change, and also to physicians' inertia

We compete with many domestic and foreign companies in developing our technology and products, including biotechnical, medical device, pharmaceutical and biopharmaceutical companies. Many of our competitors and potential competitors have substantially greater financial, technological, research and development, marketing and personnel resources than we do. There can be no assurance that our competitors will not succeed in developing alternative technologies and products that are more effective, easier to use or more economical than those which we have developed or are in the process of developing or that would render our technology and products obsolete and non-competitive in these fields. In general, we may not be able to preclude other companies from developing and marketing competitive regenerative cell therapies or bioresorbable products that are similar to ours or perform similar functions.

These competitors may also have greater experience in developing therapeutic treatments, conducting clinical trials, obtaining regulatory clearances or approvals, manufacturing and commercializing therapeutic or biomaterials products. It is possible that certain of these competitors may obtain patent protection, approval or clearance by the U.S. Food and Drug Administration "FDA" or achieve commercialization earlier than we, any of which could have a substantial negative effect on our business. Finally, Olympus, Medtronic and our other partners might pursue parallel development of other technologies or products, which may result in a partner developing additional products that will compete with our products.

We also compete with other types of regenerative cell therapies such as bone marrow derived cell therapies, and potentially embryonic derived therapies. Our biomaterials business competes with manufacturers of traditional non-bioresorbable implants, such as titanium implants. Doctors have historically been slow to adopt new technologies such as ours, whatever the merits, when older technologies continue to be supported by established providers. Overcoming such inertia often requires very significant marketing expenditures or definitive product superiority.

We expect physicians' inertia and skepticism to also be a significant barrier as we attempt to gain market penetration with our future regenerative cell products. We believe we will need to finance lengthy time-consuming clinical studies (so as to provide convincing evidence of the medical benefit) in order to overcome this inertia and skepticism.

#### We depend on recently introduced products and anticipated new products, which subject us to development and marketing risks

We are in a relatively early stage of commercialization with many of our products. We believe that our long-term viability and growth will depend in large part on our ability to develop commercial quality cell processing devices and to establish the safety and efficacy of our therapies through clinical trials and studies. We are presently pursuing regenerative cell opportunities in cardiovascular disease, spine and orthopedic conditions, gastrointestinal disorders and new approaches for aesthetic and reconstructive surgery that may require extensive additional capital investment, research, development, clinical testing and regulatory clearances or approvals prior to commercialization. There can be no assurance that our development programs will be successfully completed or that required regulatory clearances or approvals will be obtained on a timely basis, if at all.

The path to commercial profit from our regenerative cell technology is unclear even if we demonstrate the medical benefit of our regenerative cell technology in various applications. There is no proven path for commercializing the technology in a way to earn a durable profit commensurate with the medical benefit. Most of our cell-related products and/or services are at least three to five years away.

Moreover, the successful development and market acceptance of our technologies and products are subject to inherent developmental risks, including ineffectiveness or lack of safety, unreliability, failure to receive necessary regulatory clearances or approvals, high commercial cost and preclusion or obsolescence resulting from third parties' proprietary rights or superior or equivalent products, as well as general economic conditions affecting purchasing patterns. There can be no assurance that we or our partners will be able to successfully develop and commercialize our technologies or products, or that our competitors will not develop competing technologies that are less expensive or otherwise superior to ours. The failure to successfully develop and market our new regenerative cell technologies would have a substantial negative effect on the results of our operations and financial condition.

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## We have limited manufacturing experience

We have no experience in manufacturing the Celution<sup>TM</sup> system at a commercial level, and although Olympus is a highly capable and experienced manufacturer of medical devices, there can be no guarantee that the Olympus-Cytori joint venture will be able to successfully develop and manufacture the Celution<sup>TM</sup> system in a manner that is cost-effective or commercially viable, or that development and manufacturing capabilities might not take much longer than currently anticipated to be ready for the market.

In the event that the Olympus-Cytori joint venture is not successful, Cytori may not have the required level of technical ability or other resources to self manufacture commercially viable devices, and in any event this failure would substantially extend the time it would take for us to bring a commercial device to market. This makes us significantly dependant on the continued dedication and skill of Olympus for the successful development of the Celution<sup>TM</sup> system.

In addition, the future of our biomaterials business success is significantly dependent on our ability to manufacture our bioresorbable implants in commercial quantities, in compliance with regulatory requirements and in a cost-effective manner. Production of some of our products in commercial-scale quantities may involve unforeseen technical challenges and may require significant scale-up expenses for additions to facilities and personnel. There can be no guarantee that we will be able to achieve large-scale manufacturing capabilities for some of our biomaterials products or that we will be able to manufacture these products in a cost-effective manner or in quantities necessary to allow us to achieve profitability. Our 2002 sale of CMF production assets to Medtronic and our 2004 sale of the (non-Japan) Thin Film product line deprived us of some economies of scale in manufacturing. Current demand for spine and orthopedics products from Medtronic is so low that economies of scale are in some instances lacking in regard to that product line as well.

If we are unable to sufficiently meet Medtronic's requirements for certain products as set forth under its agreement, Medtronic itself may then manufacture and sell such product and only pay us royalties on the sales. The resulting loss of payments from Medtronic for the purchase of these products may have a substantial negative effect on the results of our operations and financial condition.

#### We have to maintain quality assurance certification and manufacturing approvals

The manufacture of our bioresorbable products is, and the manufacture of the Celution™ system for regenerative cells will be, subject to periodic inspection by regulatory authorities and distribution partners. The manufacture of devices and products for human use is subject to regulation and inspection from time to time by the FDA for compliance with the FDA's Quality System Regulation "QSR" requirements, as well as equivalent requirements and inspections by state and non-U.S. regulatory authorities. There can be no guarantee that the FDA or other authorities will not, during the course of an inspection of existing or new facilities, identify what they consider to be deficiencies in our compliance with QSRs or other requirements and request, or seek, remedial action.

Failure to comply with such regulations or a potential delay in attaining compliance may adversely affect our manufacturing activities and could result in, among other things, injunctions, civil penalties, FDA refusal to grant pre-market approvals or clearances of future or pending product submissions, fines, recalls or seizures of products, total or partial suspensions of production and criminal prosecution. There can be no assurance that we will be able to obtain additional necessary regulatory approvals or clearances on a timely basis, if at all. Delays in receipt of or failure to receive such approvals or clearances or the loss of previously received approvals or clearances could have a substantial negative effect on the results of our operations and financial condition.

#### We depend on a sole source supplier for our crucial raw material for our bioresorbable products

We currently purchase the high molecular weight, medical grade, lactic acid copolymer used in manufacturing most of our bioresorbable products, from a single qualified source. Although we have a contract with B.I. Chemicals, Inc., which guarantees continuation of supply through August 15, 2007, we cannot guarantee that they will elect to continue the contract beyond that date, or that they will not elect to discontinue the manufacture of the material. They have agreed that if they discontinue manufacturing they will either find a replacement supplier, or provide us with the necessary technology to self-manufacture the material, either of which could mean a substantial increase in material costs. Also, despite this agreement they might fail to do these things for us. Under the terms of the contract, B.I. Chemicals, Inc. may choose to raise their prices upon six months' prior notice which may also result in a substantially increased material cost. Although we believe that we would be able to obtain the material from at least one other source in the event of a failure of supply, there can be no assurance that we will be able to obtain adequate increased commercial quantities of the necessary high quality within a reasonable period of time or at commercially reasonable rates. Lack of adequate commercial quantities or the inability to develop alternative sources meeting regulatory requirements at similar prices and terms within a reasonable time or any interruptions in supply in the future could have a significant negative effect on our ability to manufacture products, and, consequently, could have a material adverse effect on the results of our operations and financial condition.

#### We may not be able to protect our proprietary rights

Our success depends in part on whether we can obtain additional patents, maintain trade secret protection and operate without

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infringing on the proprietary rights of third parties.

Our regenerative cell technology license agreement with the Regents of the University of California contains certain developmental milestones, which if not achieved could result in the loss of exclusivity or loss of the license rights. The loss of such rights could significantly impact our ability to continue the development of the regenerative cell technology and commercialize related products. Also, our power as licensee to successfully use these rights to exclude competitors from the market is untested. In addition, further legal risk arises from a lawsuit, recently filed by the University of Pittsburgh naming all of the inventors who had not assigned their ownership interest in Patent 6,777,231 to the University of Pittsburgh, seeking a determination that its assignors, rather than the University of California's assignors, are the true inventors of U.S. Patent No. 6,777,231. We are the exclusive, worldwide licensee of the University of California's rights under this patent, which relates to adult stem cells isolated from adipose tissue that can differentiate into two or more of a variety of cell types. If the University of Pittsburgh wins the lawsuit, our license rights to this patent could be nullified or rendered non-exclusive with respect to any third party that might license rights from the University of Pittsburgh, and our regenerative cell strategy could be impacted.

We have various U.S. patents for the design of our bioresorbable plates and high torque screws and devices and we have filed applications for numerous additional U.S. patents, as well as certain corresponding patent applications outside the United States, relating to our technology. However, we believe we cannot patent the use of our lactic acid copolymer for surgical implants, nor are many of our particular implants generally patentable.

There can be no assurance that any of the pending patent applications will be approved or that we will develop additional proprietary products that are patentable. There is also no assurance that any patents issued to us will provide us with competitive advantages, will not be challenged by any third parties or that the patents of others will not prevent the commercialization of products incorporating our technology. Furthermore, there can be no guarantee that others will not independently develop similar products, duplicate any of our products or design around our patents.

Our commercial success will also depend, in part, on our ability to avoid infringing on patents issued to others. If we were judicially determined to be infringing on any third party patent, we could be required to pay damages, alter our products or processes, obtain licenses or cease certain activities. If we are required in the future to obtain any licenses from third parties for some of our products, there can be no guarantee that we would be able to do so on commercially favorable terms, if at all. U.S. patent applications are not immediately made public, so we might be surprised by the grant to someone else of a patent on a technology we are actively using. As noted above as to U Pitt lawsuit, even patents issued to us or our licensors might be judicially determined to belong in full or in part to third parties.

Litigation, which would result in substantial costs to us and diversion of effort on our part, may be necessary to enforce or confirm the ownership of any patents issued or licensed to us or to determine the scope and validity of third party proprietary rights. If our competitors claim technology also claimed by us and prepare and file patent applications in the United States, we may have to participate in interference proceedings declared by the U.S. Patent and Trademark Office or a foreign patent office to determine priority of invention, which could result in substantial costs to and diversion of effort, even if the eventual outcome is favorable to us.

Any such litigation or interference proceeding, regardless of outcome, could be expensive and time consuming. We may incur substantial legal costs as a result of the University of Pittsburgh lawsuit, and our president Marc Hedrick is a named individual defendant in that lawsuit because he is one of the inventors identified on the patent.

In addition to patents, which alone may not be able to protect the fundamentals of our regenerative cell and bioresorbable businesses, we also rely on unpatented trade secrets and proprietary technological expertise. We rely, in part, on confidentiality agreements with our partners, employees, advisors, vendors and consultants to protect our trade secrets and proprietary technological expertise. There can be no guarantee that these agreements will not be breached, or that we will have adequate remedies for any breach, or that our unpatented trade secrets and proprietary technological expertise will not otherwise become known or be independently discovered by competitors.

Failure to obtain or maintain patent protection, or protect trade secrets, for any reason (third party claims against our patents, trade secrets or proprietary rights, or our involvement in disputes over our patents, trade secrets or proprietary rights, including involvement in litigation), could have a substantial negative effect on the results of our operations and financial condition.

#### We may not be able to protect our intellectual property in countries outside the United States

Intellectual property law outside the United States is uncertain and in many countries is currently undergoing review and revisions. The laws of some countries do not protect our patent and other intellectual property rights to the same extent as United States laws. We currently have pending patent applications in Europe, Australia, Japan, Canada, China, Korea, and Singapore, among others.

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## We are, and Olympus-Cytori, Inc. will be, subject to intensive FDA regulation

As newly developed medical devices, ours as well as Olympus-Cytori's regenerative cell harvesting, isolation and delivery devices and our bioresorbable implants must receive regulatory clearances or approvals from the FDA and, in many instances, from non-U.S. and state governments, prior to their sale. Ours as well as Olympus-Cytori's current and future regenerative cell harvesting, isolation and delivery devices and bioresorbable implants are subject to stringent government regulation in the United States by the FDA under the Federal Food, Drug and Cosmetic Act. The FDA regulates the design/development process, clinical testing, manufacture, safety, labeling, sale, distribution and promotion of medical devices and drugs. Included among these regulations are pre-market clearance and pre-market approval requirements, design control requirements, and the Quality System Regulations / Good Manufacturing Practices. Other statutory and regulatory requirements govern, among other things, establishment registration and inspection, medical device listing, prohibitions against misbranding and adulteration, labeling and post market reporting.

The regulatory process can be lengthy, expensive and uncertain. Before any new medical device may be introduced to the United States market, the manufacturer generally must obtain FDA clearance or approval through either the 510(k) pre-market notification process or the lengthier pre-market approval application "PMA" process. It generally takes from three to 12 months from submission to obtain 510(k) pre-market clearance, although it may take longer. Approval of a PMA could take four or more years from the time the process is initiated. The 510(k) and PMA processes can be expensive, uncertain and lengthy, and there is no guarantee of ultimate clearance or approval. We expect that some of our future products under development as well as Olympus-Cytori's will be subject to the lengthier PMA process. Securing FDA clearances and approvals may require the submission of extensive clinical data and supporting information to the FDA, and there can be no guarantee of ultimate clearance or approval. Failure to comply with applicable requirements can result in application integrity proceedings, fines, recalls or seizures of products, injunctions, civil penalties, total or partial suspensions of production, withdrawals of existing product approvals or clearances, refusals to approve or clear new applications or notifications and criminal prosecution.

Medical devices are also subject to post-market reporting requirements for deaths or serious injuries when the device may have caused or contributed to the death or serious injury, and for certain device malfunctions that would be likely to cause or contribute to a death or serious injury if the malfunction were to recur. If safety or effectiveness problems occur after the product reaches the market, the FDA may take steps to prevent or limit further marketing of the product. Additionally, the FDA actively enforces regulations prohibiting marketing and promotion of devices for indications or uses that have not been cleared or approved by the FDA.

Our current medical implants are at different stages of FDA review. We currently have 510(k) clearances for a wide variety of bioresorbable surgical implant products and we are constantly engaged in the process of obtaining additional clearances for new and existing products. There can be no guarantee that we will be able to obtain the necessary 510(k) clearances or PMA approvals to market and manufacture our other products in the United States for their intended use on a timely basis, if at all. The FDA approval process may be particularly problematic for ours as well as Olympus-Cytori's regenerative cell technology products in view of the novel nature of the technology. Delays in receipt of or failure to receive such clearances or approvals, the loss of previously received clearances or approvals, or failure to comply with existing or future regulatory requirements could have a substantial negative effect on the results of our operations and financial condition.

#### To sell in international markets, we will be subject to intensive regulation in foreign countries

In cooperation with our distribution partners, we intend to market our current and future products both domestically and in many foreign markets. A number of risks are inherent in international transactions. In order for us to market our products in Europe, Canada, Japan and certain other non-U.S. jurisdictions, we need to obtain and maintain required regulatory approvals or clearances and must comply with extensive regulations regarding safety, manufacturing processes and quality. For example, we still have not obtained regulatory approval for our Thin Film products in Japan. These regulations, including the requirements for approvals or clearances to market, may differ from the FDA regulatory scheme. International sales also may be limited or disrupted by political instability, price controls, trade restrictions and changes in tariffs. Additionally, fluctuations in currency exchange rates may adversely affect demand for our products by increasing the price of our products in the currency of the countries in which the products are sold.

There can be no assurance that we will obtain regulatory approvals or clearances in all of the countries where we intend to market our products, or that we will not incur significant costs in obtaining or maintaining foreign regulatory approvals or clearances, or that we will be able to successfully commercialize current or future products in various foreign markets. Delays in receipt of approvals or clearances to market our products in foreign countries, failure to receive such approvals or clearances or the future loss of previously received approvals or clearances could have a substantial negative effect on the results of our operations and financial condition.

#### We depend on a few key officers

Our performance is substantially dependent on the performance of our executive officers and other key scientific staff, including Christopher J. Calhoun, our Chief Executive Officer, and Marc Hedrick, MD, our President. We rely upon them for strategic business

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decisions and guidance. We believe that our future success in developing marketable products and achieving a competitive position will depend in large part upon whether we can attract and retain additional qualified management and scientific personnel. Competition for such personnel is intense, and there can be no assurance that we will be able to continue to attract and retain such personnel. The loss of the services of one or more of our executive officers or key scientific staff or the inability to attract and retain additional personnel and develop expertise as needed could have a substantial negative effect on our results of operations and financial condition.

#### We may not have enough product liability insurance

The testing, manufacturing, marketing and sale of our regenerative cell and bioresorbable implant products involve an inherent risk that product liability claims will be asserted against us, our distribution partners or licensees. There can be no guarantee that our clinical trial and commercial product liability insurance is adequate or will continue to be available in sufficient amounts or at an acceptable cost, if at all. A product liability claim, product recall or other claim, as well as any claims for uninsured liabilities or in excess of insured liabilities, could have a substantial negative effect on the results of our operations and financial condition. Also, well-publicized claims could cause our stock to fall sharply, even before the merits of the claims are decided by a court.

#### Our charter documents contain anti-takeover provisions and we have adopted a Stockholder Rights Plan to prevent hostile takeovers

Our Amended and Restated Certificate of Incorporation and Bylaws contain certain provisions that could prevent or delay the acquisition of the Company by means of a tender offer, proxy contest or otherwise. It could discourage a third party from attempting to acquire control of the Company, even if such events would be beneficial to the interests of our stockholders. Such provisions may have the effect of delaying, deferring or preventing a change of control of the Company and consequently could adversely affect the market price of our shares. Also, in 2003 we adopted a Stockholder Rights Plan, of the kind often referred to as a poison pill. The purpose of the Stockholder Rights Plan is to prevent coercive takeover tactics that may otherwise be utilized in takeover attempts. The existence of such a rights plan may also prevent or delay the change in control of the Company which could adversely affect the market price of our shares.

## We pay no dividends

We currently do not intend to pay any cash dividends for the foreseeable future.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On January 24, 2006, we issued 2,500 restricted and unregistered shares of our common stock to one of our consultants as an inducement to enter in to the consulting relationship. The shares issued in this transaction were issued in reliance on the exemption from registration provided by Section 4 (2) of the Securities Act, as such sales did not involve a public offering; no broker or underwriter commissions were paid.

#### **Item 3. Defaults Upon Senior Securities**

None

## Item 4. Submission of Matters to a Vote of Security Holders

None

#### Item 5. Other Information

#### **Material Agreements**

None

#### **Property**

On May 24, 2005, we entered into a new lease for 91,000 square feet located at 3020 and 3030 Callan Road, San Diego, California. We moved the majority of our operations to this new facility during the second half of 2005 and the first quarter of 2006. The agreement bears rent at a rate of \$1.15 per square foot, with annual increases of 3%. The lease term is 57 months, commencing on October 1, 2005 and expiring on June 30, 2010. In addition, we are committed to providing a minimum of \$837,000 in improvements to the facility. As of March 31, 2006, we have made \$3,055,000 in improvements to the facility.

We also have a facility located at 6740 Top Gun Street, San Diego, California. We currently lease approximately 27,000 square

feet of space at this location of which approximately 6,000 square feet is laboratory space, 12,000 square feet is office space and 9,000 square feet is manufacturing space. Our lease has a five-year term, expiring in 2008. We also lease:

- 14,000 square feet, of which approximately 4,000 square feet is for research and development and 10,000 square feet is office space, at 6749 Top Gun Street, San Diego, California for a five-year term expiring in April 2006. We currently sublease 6,000 square feet of this office and warehouse space at the rate charged per square foot in our current lease agreement. We sublease approximate 5,000 square feet to MAST and the remainder to another unrelated party.
- 16,000 additional square feet for research and development activities located at 6749 Top Gun Street, San Diego, California for a five-year term expiring 2008.
- 4,027 square feet of office space located at 9-3 Otsuka 2-chome, Bunkyo-ku, Tokyo, Japan. The agreement bears rent at a rate of \$3.66 per square foot, for a term of two years expiring on November 30, 2007.

On the properties stated above, we pay an aggregate of approximately \$76,000 in rent per month. The aggregate sublease amount is \$6,000 per month. Lease payments on the Callan Rd. location do not commence until June 2006.

#### Staff

As of March 31, 2006, we had 145 full-time employees, comprised of 9 employees in manufacturing, 94 employees in research and development, 3 employees in sales and marketing and 39 employees in management and finance and administration. From time to time, we also employ independent contractors to support our administrative organizations. Our employees are not represented by any collective bargaining unit and we have never experienced a work stoppage. A breakout by segment is as follows:

	Regenerative Cell Technology	MacroPore Biosurgery	Corporate	Total
Manufacturing	_	9	_	9
Research & Development	90	4	_	94
Sales and Marketing	2	1	_	3
General & Administrative	_	_	39	39
Total	92	14	39	145

#### Item 6. Exhibits

- 10.31+ Exclusive Negotiation Agreement with Olympus, dated February 22, 2006
- 15.1 Letter re unaudited interim financial information
- 31.1 Certification of Chief Executive Officer Pursuant to Securities Exchange Act Rule 13a-14(a) As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer Pursuant to Securities Exchange Act Rule 13a-14(a) As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification pursuant to 18 U.S.C. Section 1350/ Securities Exchange Act Rule 13a-14(b), As Adopted Pursuant to Section 906 of the Sarbanes–Oxley Act of 2002
  - + Portions of this exhibit have been omitted pursuant to a request for confidential treatment.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, in San Diego, California, on May 15, 2006.

#### CYTORI THERAPEUTICS, INC.

Dated: May 15, 2006

By: /s/ Christopher J. Calhoun
Christopher J. Calhoun
Chief Executive Officer

By: /s/ Mark E. Saad
Mark E. Saad
Chief Financial Officer

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## EXHIBIT INDEX

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+	Portions of this exhibit have been omitted pursuant to a request for confidential treatment.
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#### **Agreement for Exclusive Right of Negotiation**

This Agreement for Exclusive Right of Negotiation ("Agreement") is between the **OLYMPUS CORPORATION**, a Japan Corporation, located at 2-43-2 Hatagaya Shibuya-ku, Tokyo, Japan (including, its subsidiary, Olympus Medical Systems Corp. collectively referred to as "Olympus") and **CYTORI THERAPEUTICS, INC.** a Delaware Corporation, located at 3020 Callan Road, San Diego, CA 92121 ("Cytori").

WHEREAS, Olympus and Cytori desire to enter into a marketing and sales cooperation whereby the parties would cooperate in developing and evaluating stem and regenerative cell therapies for the \*\*\* Market (as defined below), and;

WHEREAS, as part of Olympus' (i) due diligence requirements and (ii) business evaluation to engage in such an endeavor Olympus desires to prepare sufficient market research and clinical evaluations for these therapeutic areas in conjunction with Cytori, which is anticipated to require a significant effort, and;

WHEREAS, Olympus desires that Cytori shall negotiate exclusively with Olympus relative to the \*\*\* Market (as defined below) during the course of its due diligence and market research, and supportive assistance to Olympus in the design and preparation of such clinical evaluations.

NOW, THEREFORE, in consideration of the mutual agreements and covenants contained herein, the parties hereby agree as follows:

1. Cytori grants Olympus the exclusive world-wide right to discuss and negotiate with Cytori for exclusive marketing and sales rights for stem and regenerative cell therapies for treatment of conditions of the

\*\*\*

("\*\*\* Market".) During the Term (as defined below) Cytori shall not enter into discussions or agreement with any third party regarding such marketing and sales rights for stem and regenerative cell therapies for the \*\*\* Market.

The \*\*\* Market rights contemplated specifically do not include rights for the treatment of \*\*\*

- \*\*\*
- 2. The Olympus rights shall continue for a period of eighteen (18) months (the "Term") from the date of delivery and installation of the fewer of 6 or the final Celution I system which both parties accept as final, provided that reasonable and appropriate extensions of the Term shall be granted if Olympus has exercised reasonably diligent efforts to complete its clinical evaluations of the \*\*\* Market during the initial Term.
  - 3. Cytori and Olympus acknowledge and agree that the Memorandum entitled "Spirit of Understanding" dated 2/2/2006 is non-binding.
- 4. Olympus shall be responsible for all costs and expenses related to its due diligence market research and clinical evaluations, provided that Cytori shall provide advice and consultation with respect to the design and implementation of the clinical study without charge to Olympus. In addition, Cytori shall provide designated Olympus personnel with appropriate training on the maintenance and use of the Cytori products for clinical evaluation without charge to Olympus. Upon reasonable notice, Cytori shall also provide skilled personnel to assist Olympus personnel and their designees in the first three procedures at the locations selected by Olympus. All travel and lodging expenses for Cytori personnel in connection with such training shall be borne by Cytori. Cytori shall provide the Celution device and disposables to Olympus at Cytori's cost for manufacture and delivery, and Cytori agrees to repair the devices provided to Olympus as necessary, and without charge, provided the device has been handled in accordance with the training and instructions provided. Cytori shall have access to and the right to use all results of all market research and clinical studies, on which Olympus has right to grant such access or use, sponsored by Olympus as described above for all reasonable uses that are not contrary to the exclusive rights as granted to Olympus herein.
- 5. As consideration for exclusive rights of negotiation granted to Olympus herein, Olympus shall pay Cytori (via wire transfer) a non-refundable fee of US\$1,500,000. (One Million Five Hundred Thousand US Dollars) within 60 days of the Effective Date of this Agreement. In the event the parties are successful in negotiating a comprehensive agreement for the marketing and sales rights to the \*\*\* Market (within the Term and any extensions thereto), the full amount of the fee paid by Olympus hereunder shall be

\*\*\* Material has been omitted pursuant to a request for confidential treatment filed separately with the Securities and Exchange Commission.

credited to Olympus against any amounts due and payable by Olympus pursuant to such comprehensive agreement (including any milestone or up-front payment at Olympus' sole discretion).

6. Olympus and Cytori shall each pay their own respective legal and accounting fees and expenses incurred in connection with this and any further resulting transaction.

#### 7. Miscellaneous Provisions.

- 7.1 This Agreement shall in all respects be governed by and construed in accordance with the laws of New York without reference to principles of conflicts of laws that would require the application of the laws of another jurisdiction. All disputes arising out of or in connection with this Agreement, or any relationship created by or in accordance with this Agreement, shall be finally settled under the Rules of Arbitration of the International Chamber of Commerce (the "Rules") by three arbitrators. The place of the arbitration and all hearings and meetings shall be Singapore unless the Parties to the arbitration otherwise agree. The language of the arbitral proceedings shall be English.
- 7.2 Except as otherwise expressly provided herein, the provisions hereof shall inure to the benefit of, and be binding upon, the successors, assigns, heirs, executors and administrators of the Parties. Neither this Agreement nor any right, license, privilege or obligation provided herein may be assigned or transferred by either Party without the other Party's prior written consent.
  - 7.3 This Agreement constitutes the entire understanding and agreement between the Parties with regard to the subject matter hereof.

	7.4 Any notice required or permitted by when received if sent by fax or 48 hours after being departy to be notified at such party's address or fax num		postage prepaid, and addressed to the				
	To Cytori:	To Olympus:					
	3020 Callan Road, San Diego, CA 92121, U.S.A	2-3 Kuboyama-cho, Hachioji-shi, Tokyo, 192-8512, Japan					
Attn: Christopher J. Calhoun Fax: 858-450-4331		Attn: Yasunobu Toyoshima Fax: +81-426-91-7350					
	7.5 This Agreement may be modified or the Parties.	nended only by an instrument in writing duly execute	d by authorized representatives both of				
	7.6 No waiver of any provision hereof s the waiving Party.						
	7.7 This Agreement may be executed by facsimile signature in any number of counterparts, each of which shall be an original, but all of which together shall constitute one instrument.						
	7.8 Should any provision of this Agreen remaining provisions of this Agreement. To the exten renders any provision of this Agreement unenforceabl construed or reformed so as to enforceably effectuate,	n any respect. The Parties agree that any illegal or un	ent or future provision of law which enforceable provision shall be				
	VITNESS WHEREOF, the Parties hereto have executed to MPUS CORPORATION	Agreement for Exclusive Right of Negotiation.					
Ву	/s/ Masaaki Terada	Date: February 22, 2006					
СҰТ	Masaaki Terada Director / Corporate R&D Center TORI THERAPEUTICS, INC.						
Ву	/s/ Christopher J. Calhoun Christopher J. Calhoun CEO	Date: February 22, 2006					

#### **Letter Re Unaudited Interim Financial Information**

May 15, 2006

Cytori Therapeutics, Inc. 3020 Callan Rd San Diego, CA 92121

Re: Registration Statement Nos. 333-82074 and 333-122691

With respect to the subject registration statements, we acknowledge our awareness of the use therein of our report dated May 12, 2006 related to our review of interim financial information.

Pursuant to Rule 436 under the Securities Act of 1933 (the Act), such report is not considered part of a registration statement prepared or certified by an independent registered public accounting firm, or a report prepared or certified by an independent registered public accounting firm within the meaning of Sections 7 and 11 of the Act.

/s/ KPMG LLP		
San Diego, California		

## Certification of Chief Executive Officer Pursuant to Securities Exchange Act Rule 13a-14(a) As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Christopher J. Calhoun, the Chief Executive Officer of Cytori Therapeutics, Inc., certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Cytori Therapeutics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2006 /s/ Christopher J. Calhoun Christopher J. Calhoun, Chief Executive Officer

## Certification of Chief Financial Officer Pursuant to Securities Exchange Act Rule 13a-14(a) As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Mark E. Saad, the Chief Financial Officer of Cytori Therapeutics, Inc., certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Cytori Therapeutics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2006 /s/ Mark E. Saad Mark E. Saad,

Chief Financial Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350/ SECURITIES EXCHANGE ACT RULE 13a-14(b), AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES – OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Cytori Therapeutics, Inc. for the quarterly period ended March 31, 2006 as filed with the Securities and Exchange Commission on the date hereof, Christopher J. Calhoun, as Chief Executive Officer of Cytori Therapeutics, Inc., and Mark E. Saad, as Chief Financial Officer of Cytori Therapeutics, Inc., each hereby certifies, respectively, that:

- 1. The Form 10-Q report of Cytori Therapeutics, Inc., that this certification accompanies fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934.
- 2. The information contained in the Form 10-Q report of Cytori Therapeutics, Inc., that this certification accompanies fairly presents, in all material respects, the financial condition and results of operations of Cytori Therapeutics, Inc.

Dated: May 15, 2006

Dated: May 15, 2006

By: /s/ Christopher J. Calhoun

Christopher J. Calhoun *Chief Executive Officer* 

By: /s/ Mark E. Saad

Mark E. Saad Chief Financial Officer