



Cytori Reports Q1 2018 Business and Financial Results

May 10, 2018

SAN DIEGO, May 10, 2018 (GLOBE NEWSWIRE) -- [Cytori Therapeutics](#) (NASDAQ:CYTX) ("Cytori" or the "Company") today announced Q1 2018 financial results and provided updates on corporate development.

Q1 2018 net loss was \$4.4 million, or \$0.07 per share. Operating cash burn for Q1 was approximately \$4.1 million. Cytori ended Q1 with approximately \$5.9 million of cash and cash equivalents.

Cytori's recently acquired nanomedicine facility in San Antonio, Texas is now actively manufacturing validation batches of ATI-0918, pegylated liposomal doxorubicin, in preparation for filing a Marketing Authorization Application with the European Medicines Agency. All key supply chain contracts are being established to produce final drug product. Cytori has also expanded its on-site analytical chemistry evaluation capability to meet all process validation requirements. To prepare commercially, we are having ongoing discussions with potential licensing partners for ATI-0918 distribution in Europe, Asia, and North America. The Company is also actively evaluating potential co-development partners for ATI-1123, protein-stabilized pegylated liposomal docetaxel, a new chemical entity for various cancer types.

Regarding Cytori Cell Therapy, Cytori announced the completion of enrollment in the European investigator-initiated clinical trial SCLERADEC-II with a planned data readout in 2H 2018. Cytori also announced completion of enrollment in the Japanese investigator-initiated ADRESU clinical trial for male stress urinary incontinence, for which data is expected in early 2019. Finally, U.S. FDA has approved a protocol amendment for the RELIEF thermal burn injury trial sponsored by BARDA intended to facilitate enrollment. The Company is currently in the process of initiating up to 10 sites in the U.S. for RELIEF.

"Our major corporate objective is to file for market approval in Europe for ATI-0918, our oncology drug product and a generic version of Caelyx[®]. Additionally, we are working to define the clinical and regulatory pathways for our nanomedicine products in China, where a substantial opportunity exists based on the evolution of drug standards to mirror those in the U.S." said Dr. Marc Hedrick, President and CEO of Cytori. "Also, we are preparing for international trial readouts from the SCLERADEC-II scleroderma and ADRESU urinary incontinence trials, in 2018 or early 2019."

Q1 2018 Financial Performance

- Q1 2018 operating cash burn was \$4.1 million, compared to \$4.8 million for Q1 2017.
- Q1 2018 total revenues were \$1.6 million.
- In Q1 2018, consumable utilization in Japan grew by more than 50% as compared to Q1 2017.
- Cash and debt principal balances at March 31, 2018 were approximately \$5.9 million and \$13.0 million, respectively.
- Q1 2018 net loss was \$4.4 million or \$0.07 per share, compared to a net loss of \$7.5 million or \$0.33 per share for Q1 2017.

Selected Key Anticipated Milestones:

- Complete ATI-0918 manufacturing and regulatory activities required to prepare and file an application for EMA approval.
- Enroll first patient in the BARDA funded U.S. RELIEF burn clinical trial.
- Report of 12/24-week European SCLERADEC-II trial data for scleroderma hand dysfunction.
- Report of 24/48-week Japanese ADRESU trial data for post-surgical urinary incontinence.

Management Conference Call Webcast

Cytori will host a management conference call at 5:30 p.m. Eastern Time today to further discuss its progress. The webcast will be available live and by replay two hours after the call and may be accessed under "Webcasts" in the [Investor Relations section](#) of Cytori's website. If you are unable to access the webcast, you may dial in to the call at +1.877.402.3914, Conference ID: 7194327.

About Cytori

Cytori is a therapeutics company developing regenerative and oncologic therapies from its proprietary cell therapy and nanoparticle platforms for a variety of medical conditions. Cytori Nanomedicine™ is developing encapsulated therapies for regenerative medicine and oncologic indications using technology that allows Cytori to use the benefits of its encapsulation platform to develop novel therapeutic strategies and reformulate other drugs to optimize their clinical properties. Data from preclinical studies and clinical trials suggest that Cytori Cell Therapy™ acts principally by improving blood flow, modulating the immune system, and facilitating wound repair. As a result, Cytori Cell Therapy™ may provide benefits across multiple disease states and can be made available to the physician and patient at the point-of-care through Cytori's proprietary technologies and products. For more information, visit www.cytori.com.

Cautionary Statement Regarding Forward-Looking Statements

This press release includes forward-looking statements that involve known and unknown risks and uncertainties. All statements, other than historical facts are forward looking statements. Such statements, including, without limitation, statements regarding anticipated commercial launch of our ATI-0918 drug candidate (and timing thereof); completion of manufacturing activities necessary to submit an MAA to the EMA for our ATI-0918 drug candidate; are subject to risks and uncertainties that could cause our actual results and financial position to differ materially. Some of these risks

include clinical, pre-clinical and regulatory uncertainties, such as those associated with conduct and completion of the Company-sponsored RELIEF thermal burn trial, as well as the Company's anticipated submission of data to the EMA from the previously completed bioequivalency trial for ATI-0918. We also face risks that investigator-initiated trials using our Cytori Cell Therapy fail to fully enroll or otherwise are conducted in a manner that ultimately is injurious to our business. We also face the risk that we will be unable to time successfully manufacture our ATI-0918 drug candidate in time to meet our projected timeline for submission of an MAA to the EMA, or at all. Some of these risks also include risks relating to regulatory challenges the Company faces (including the U.S., EU, China, Japan and its other key geographies) due to a number of factors including novelty of the Company's technology and product offerings, changes in and /or evolution of regulatory approaches to cellular therapeutics like the Company's in its key geographies, and similar matters. It is possible that the Company could face unexpected revenue shortfalls, expense increases or other occurrences that adversely affect our cash burn and cash management strategies. Further the Company face risks pertaining to dependence on third party performance and approvals (including performance of investigator-initiated trials, outcome of BARDA's review of the Company's proposed burn wound trial pursuant to its contract with BARDA, and outcome of the EMA's review of our ATI-0918 MAA); performance and acceptance of the Company's products in clinical studies/trials and in the marketplace (including commercial acceptance of the Company's products in Japan and other markets where are products are commercially available, and similar risks); material changes in the marketplace that could adversely impact revenue projections (including changes in market perceptions of the Company's products, and introduction of competitive products); unexpected costs and expenses that could adversely impact liquidity and shorten the Company's current liquidity projections (which could in turn require the Company to seek additional debt or equity capital sooner than currently anticipated); the Company's reliance on key personnel; the Company's ability to identify and develop new programs or assets to expand the Company's clinical pipeline; the right of the U.S. government (BARDA) to cut or terminate further support of the thermal burn injury program (including any decision by BARDA not to proceed with our proposed thermal burn trial); the Company's abilities to capitalize on its internal restructuring and achieve break-even or profitability (or to continue to reduce our operating losses); and other risks and uncertainties described under the "Risk Factors" in Cytori's Securities and Exchange Commission Filings, included in the Company's annual and quarterly reports.

There may be events in the future that the Company is unable to predict, or over which it has no control, and its business, financial condition, results of operations and prospects may change in the future. The Company assumes no responsibility to update or revise any forward-looking statements to reflect events, trends or circumstances after the date they are made unless the Company has an obligation under U.S. Federal securities laws to do so.

CYTORI THERAPEUTICS, INC.
CONSOLIDATED CONDENSED BALANCE SHEETS
(UNAUDITED)
(in thousands, except share and par value data)

	As of March 31, 2018	As of December 31, 2017
Assets		
Current assets:		
Cash and cash equivalents	\$ 5,902	\$ 9,550
Accounts receivable, net of reserves of \$167 in both 2018 and 2017	769	145
Restricted cash	40	675
Inventories, net	3,188	3,183
Other current assets	837	1,311
Total current assets	10,736	14,864
Property and equipment, net	2,907	3,052
Other assets	2,182	2,570
Intangibles, net	6,895	7,207
Goodwill	3,922	3,922
Total assets	\$ 26,642	\$ 31,615
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable and accrued expenses	\$ 4,150	\$ 4,790
Current portion of long-term obligations, net of discount	13,729	13,624
Total current liabilities	17,879	18,414
Deferred revenues	178	94

Long-term deferred rent and other	105	107
Total liabilities	<u>18,162</u>	<u>18,615</u>
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$0.001 par value; 5,000,000 shares authorized; 23,500 shares issued; 1,203 and 2,431 shares outstanding in 2018 and 2017, respectively	—	—
Common stock, \$0.001 par value; 75,000,000 shares authorized; 61,613,798 and 57,825,729 shares issued and outstanding in 2018 and 2017, respectively	62	58
Additional paid-in capital	413,470	413,304
Accumulated other comprehensive income	1,106	1,387
Accumulated deficit	(406,158)	(401,749)
Total stockholders' equity	<u>8,480</u>	<u>13,000</u>
Total liabilities and stockholders' equity	<u>\$ 26,642</u>	<u>\$ 31,615</u>

CYTORI THERAPEUTICS, INC.
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS) INCOME
(UNAUDITED)
(in thousands, except share and per share data)

	For the Three Months Ended	
	March 31,	
	2018	2017
Product revenues	\$ 731	\$ 591
Cost of product revenues	273	410
Amortization of intangible assets	306	306
Gross (loss) profit	<u>152</u>	<u>(125)</u>
Development revenues:		
Government contracts and other	917	1,018
	<u>917</u>	<u>1,018</u>
Operating expenses:		
Research and development	2,499	3,289
Sales and marketing	678	939
General and administrative	2,244	2,108
In process research and development acquired from Azaya Therapeutics	—	1,686
Total operating expenses	<u>5,421</u>	<u>8,022</u>
Operating loss	<u>(4,352)</u>	<u>(7,129)</u>
Other income (expense):		
Interest income	14	11
Interest expense	(423)	(591)
Other income, net	<u>352</u>	<u>165</u>

Total other expense	(57)	(415)
Net loss	<u>\$ (4,409)</u>	<u>\$ (7,544)</u>
Basic and diluted net loss per share	\$ (0.07)	\$ (0.33)
Basic and diluted weighted average shares used in calculating net loss per share	60,177,911	22,736,366
Comprehensive loss:		
Net loss	\$ (4,409)	\$ (7,544)
Other comprehensive loss – foreign currency translation adjustments	(281)	(60)
Comprehensive loss	<u>\$ (4,690)</u>	<u>\$ (7,604)</u>

CYTORI THERAPEUTICS, INC.
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(in thousands)

**For the Three Months Ended
March 31,**

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:		
Net loss	\$ (4,409)	\$ (7,544)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	497	442
Amortization of deferred financing costs and debt discount	105	219
In process research and development acquired from Azaya Therapeutics	—	1,686
Provision for expired inventory	326	340
Share-based compensation expense	143	199
Loss on asset disposal	22	2
Increases (decreases) in cash caused by changes in operating assets and liabilities:		
Accounts receivable	(747)	335
Inventories	141	7
Other current assets	301	(65)
Other assets	(24)	24
Accounts payable and accrued expenses	(556)	(484)
Deferred revenues	84	12
Long-term deferred rent	(2)	—
Net cash used in operating activities	<u>(4,119)</u>	<u>(4,827)</u>
Cash flows from investing activities:		
Purchases of property and equipment	(53)	(5)
Purchase of long-lived assets part of Azaya Therapeutics' acquisition	—	(1,158)
Net cash used in investing activities	<u>(53)</u>	<u>(1,163)</u>
Cash flows from financing activities:		

Principal payments on long-term obligations	—	(1,770)
Proceeds from sale of common stock, net	(150)	1,435
Net cash used in financing activities	<u>(150)</u>	<u>(335)</u>
Effect of exchange rate changes on cash and cash equivalents	39	20
Net decrease in cash and cash equivalents	(4,283)	(6,305)
Cash, cash equivalents, and restricted cash at beginning of period	<u>10,225</u>	<u>12,910</u>
Cash, cash equivalents, and restricted cash at end of period	<u><u>5,942</u></u>	<u><u>6,605</u></u>

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